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# SUICIDE THOUGHTS OF ATTACK GUNMAN

**WHAT'S ON & WATCH**

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**SINISTER:** Gas masks of the First World War make a grotesque display. Search 'gas masks'

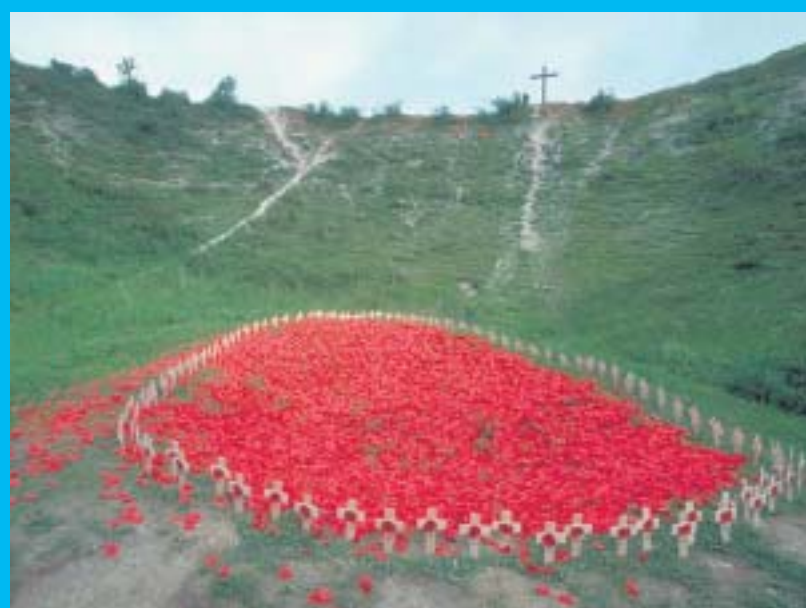
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## SOMME REMEMBERED

The first week of July saw services and commemorations of the Battle of the Somme in northern France, where more than 20,000 British soldiers lost their lives on the first day – July 1, 1916. This crater – now decorated with poppies – was caused by a giant mine that exploded as the first troops advanced.

• FULL STORY SEE PAGE 9

■ BY NICK AMES

A DOVER man who shot a motorist in the stomach during a road-rage incident has been found guilty of wounding with intent – but cleared of the more serious charge of attempted murder.

Canterbury Crown Court heard that Paul Smith, 46, originally got the gun as he was contemplating suicide.

But instead he opened fire on an innocent motorist in the village of Alkham.

Smith pleaded not guilty to attempted murder but admitted possession of a firearm.

After a two-week trial, the jury of seven women and five men returned a not-guilty verdict for attempted murder but found him guilty of wounding with intent.

Smith, of Friars Way, shot 31-year-old James Saunders after an altercation at 10.15pm on Alkham Valley Road on October 26 last year.

Detective Chief Inspector Lee Whitehead said: "This was a vicious and unprovoked attack on an man who was enjoying a night out with his girlfriend and a friend."

"The victim has suffered life-changing injuries and the experience of that night will always stay with him. Smith was driving erratically and when Mr Saunders remonstrated he lost his temper and shot him."

Canterbury Crown Court heard how Smith claimed he had bought the homemade firearm



PAUL SMITH

CONTINUED ON PAGE 3

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SEE OUR SISTER PAPERS KENT ON SUNDAY AND THE SATURDAY EDITION FOR ALL THE WEEKEND'S COUNTY NEWS AND SPORT

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COMMUNITY VALUES: Festival aims to emulate the miners' gala days of Tilmanstone Colliery

# Organisers call on public to dig deep for miners festival

■ BY NICK AMES

AS the second Kent Miners Festival in August comes closer, organisers are appealing for help of all kinds to make it a roaring success.

Sponsors, vendors, entertainers, volunteers on the day and even people to join the committee are asked to get in touch to see how they can get involved.

Festival committee chairman Gary Cox said: "Last year's festival was supposed to be a one-off, but thanks to more than 10,000 people rolling through the gates of Fowlmead country park and constant requests to make this an annual event, this year's festival has doubled in size."

### Reunion

Now being held over two days, Sunday and Bank Holiday Monday, August 29-30, a programme of events has been devised including boxing, live bands, dance acts, brass bands, vintage buses and a miners' reunion.

Mr Cox said: "The idea behind the festival is to emulate the traditional miners' galas that were held in the pit towns and villages.

"Community was an important part of being a miner and we hope the festival helps instil community values in people at the same time as remembering our mining heritage and having a fantastic free day out."

Fun-fair rides, sporting events, a beer tent and a variety of foods will be available.

Vintage buses, courtesy of the Friends Of The East Kent Buses, will ferry festival-goers from Deal and Dover as well as nearby pit villages to cut down on emissions, deter people from drink-driving and add to the festival spirit.

As well as finding a main sponsor, the organisers are seeking quality goods for the prize draw.

Entertainers are asked to get in touch to find out about booking a slot on stage and there is a business opportunity available for food and beverage vendors booking a pitch.

A programme will be on sale shortly at a price of £3; entrance is free, but the organisers need to cover costs.

Mr Cox said: "We hope that, if you travel by bus, car, cycle or walk to this community event, then you will help us to continue organising this festival, if one family buys one programme."

To find out more about joining the Kent Miners Festival, email kentminersfestival@sky.com.

## Community radio team uploads site podcasts

TEAMS to run the Dover Community Radio project have been set up and a website has been established complete with podcasts.

During the last few weeks station members have been attending a range of local events.

Podcasts currently available include the Hellfire Corner Weekend, Rolls Royce Celebrations, Dover Castle's 1960s weekend and the last Youth Of Generations gig in Dover Town Hall.

DCR will be on air from Saturday, November 20, until Sunday, December 5, across Dover on FM to promote Dover's Christmas Cheer Extravaganza and lights switch-on event, in conjunction with Dover Town Council.

If anyone has an event or a news story, contact info@dovercommunityradio.co.uk.

## Tesco fund-raising boost for lifeboat

THE fund-raisers and crew of the Dover lifeboat have praised the management, staff and customers of Whitfield Tesco for making their recent collection a massive success and raising £1,143.

Tesco stores across the country allowed RNLI fund-raisers to collect in their stores during two days in May as part of a fund-raising drive.

Dover Lifeboat Fundraisers' chairwoman Barbara Stapleton said: "Once again the support from the people of the district for our lifeboat has astounded us and for that we would like to say a big thank-you."

"Training is a most important use of the charity's funds and the amount raised that weekend represents the annual training costs for one crew member to ensure they remain fully competent for rescues at sea."

## More for children to play on at Kearsney

A NEW play area for Kearsney Abbey in River has been opened.

Equipment including a ship-climbing-frame, wide slide, sandpit and scramble nets has been designed for young children and has been added to the existing swings.

Councillor Sue Chandler said: "We are delighted to open another exciting play area, and we would like to thank all the local children and the community who helped us with the design."

# 'Capsized boat' was dead whale

A DEAD whale off the coast of Folkestone was mistaken for a wrecked boat, causing an alert for Dover lifeboat.

The crew were paged after coastguards received reports of a capsized vessel in the Channel.

While the volunteer crew were making their way to the lifeboat station another vessel reached the scene and found the "upturned hull" was in fact a dead whale.

With no lives at risk, the lifeboat was immediately stood down. The crew also attended two other call-outs last week.

The second came when a Dover-based angling boat suffered power failure while approximately three miles from the port.

Once the lifeboat crew had helped the skipper raise his anchor the



BUSY: A dead whale, initially reported as an upturned boat off Folkestone, was the first of three calls-outs for the RNLI crew in Dover

stricken craft was taken in tow and brought into the harbour.

Then, in near-gale conditions, the lifeboat went to the aid of a single-handed yachtsman in difficulties.

The 11-metre yacht, which was sailing to Dover from Calais, was suf-

fering engine problems and being pushed towards the Goodwin Sands.

The crew located the vessel and a member was transferred aboard to assist in securing a tow line. The yacht was then towed into the safety of Dover marina.

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# MP harbours plans to rescue Port of Dover

## Community bid is put forward

■ BY NICK AMES

NEW MP Charlie Elphicke has put forward plans for a "community bid" to run the Port of Dover.

The Dover and Deal representative has submitted his ideas to Philip Hammond, the transport secretary, in the latest move to iron out the future of the busiest ferry port in Europe.

Plans to sell off the port to raise money for Government coffers have been greeted with widespread disapproval locally and the issue was a major one during the election fight.

Mr Elphicke stated that he had sounded out many of the interested parties in Dover as well as the ferry companies and believes he has a "broad basis of support" for the plans.

The MP said: "Dover is the gateway to Britain and it should not simply be sold off, particularly to anyone outside the nation."

"I believe we've got a great solution here so that the Treasury gets its money and the port is run for the benefit of the community and the operators."

Mr Elphicke said the deal could be paid for by selling "Doverian bonds" to local residents and pension funds.



PLAN: MP Charlie Elphicke (inset) has ideas to keep the Port of Dover running for the benefit of the community

A community trust would then lease a management contract to an operator and the bonds would be paid for by revenue.

His second option is for the Government to hand the port's freehold to a community trust that would then sell the lease to an operator.

Dover has stated it wishes to privatise – in an attempt to obtain private investment for expansion – but plans have been hit by a row between the harbour board and ferry companies over finances.

The port submitted its own voluntary privatisation scheme to the secretary of state earlier in the year as the best option for the port, its users and for the community going forward.

However, bosses say that the the board will continue to consider alternatives, including those suggested by Mr Elphicke.

Bob Goldfield, Port of Dover chief executive, said: "We are pleased that Mr Elphicke has recognised that there may be better options for the port and particularly for the community than staying with the status quo."

"We remain of the belief that our proposals are the only practical means to achieve this but will of course work with him and others locally to get the details right."

"What is important to both of us is achieving what is best for the people of Dover and remaining as we are will not deliver that."

## Six-year term for cocaine-smuggler

A GERMAN woman has been jailed for six years after attempting to smuggle £140,000 of cocaine into the UK.

Simone Plate, 42, from Hagen near Dortmund, was stopped by Border Agency officers at the French side of the Channel Tunnel on Saturday, February 20.

She claimed she was entering the UK to visit markets and see a band, but a search of her hired Volkswagen Touran uncovered almost 3.5 kilograms of the Class A drugs hidden in the rear wheel-arches.

Plate, who was unemployed, was due to be sentenced at Canterbury Crown Court today (Wednesday).

She had earlier pleaded guilty to being knowingly concerned in the fraudulent evasion of the prohibition of controlled drugs.

Anyone with information about drug-smuggling can phone the customs hotline on 0800 59 5000.

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Tributes are paid to the heroes of The Somme. Search 'Somme'

## Child fund is a big hit in town

PARENTS in Dover have one of the highest take-up rates of the Child Trust Fund, according to figures released by the Treasury.

The Child Trust Fund is a Government-sponsored scheme that allows every child born after September 1, 2002, to receive £250 – or double that if the family is on a low income.

Parents will also receive an extra £250 when the child turns seven.

Once the voucher has been issued, parents have a year to open the account and invest either as cash or shares. Parents, other family members and friends can add an additional £1,200 per year tax-free, with the voucher maturing on the child's 18th birthday.

The figures show that 5,782 CTF vouchers was sent out to parents in Dover and 4,352 vouchers have been used to open an account for the children. This 75.3 per cent take-up rate is higher than the UK's average of 74 per cent.

MyEggNest.com, the UK's largest independent children's savings website, has welcomed the latest figures from the Treasury.

"We are delighted with these figures. This clearly shows that even in these difficult economical climates, parents are still making the effort to invest in their children's future," said Joe Luong, director of MyEggNest.com.

## Gunman shot driver after scuffle in village

CONTINUED FROM FRONT PAGE

the night before, intending to take his own life.

He said he was depressed and suicidal following the birth of his daughter, who was being treated in hospital for a rare skin disorder.

But the jury heard how Smith drove his Renault Megane at speed behind the Ford Fiesta driven by Mr Saunders, who was on his way to Kearsney, near Dover.

Smith sped past Mr Saunders's car and then hit the brakes. Mr Saunders skidded to a halt and held his hand on the horn to remonstrate.

Both men drove off before Smith stopped on a sharp right-hand incline on the Alkham Valley Road.

Smith got out of the Megane and approached Mr Saunders, who had also left his vehicle.

The pair began to push and shove before Mr Saunders heard "a loud crack". Smith got back in his car and drove off.

Mr Saunders realised he couldn't walk, then felt "excruciating pain" and could see blood coming from his stomach. He was taken to the William Harvey Hospital in Ashford, where he had part of his bowel removed and endured three months of intense pain.



CRIME SCENE: Alkham, where Paul Smith shot James Saunders with a homemade gun

Police launched an investigation and in November Smith, who changed his name from Andrew Bywaters by deed poll, went to Folkestone police station with his solicitor to hand himself in.

Smith told officers: "I shot him. I didn't mean to."

He admitted hiding the gun at Channel Gliding Club, Waldershare Park, near Dover. Officers found two parts of the firearm, clothing worn by Smith and the Renault Megane he had been driving at that location.

Judge Adele Williams adjourned sentencing until Friday, August 27.

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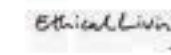
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# Powerboat race safety criticised after fatal crash

THE organisers of a powerboat race in which a man died after two boats collided in Dover harbour have been criticised in a report that found safety risks were not properly assessed.

The Marine Accident Investigation Branch ruled that the August 2009 Dover Regatta race had confusing rules and was run on a course that was congested.

It also stated the Royal Yachting Association allowed a large number of inexperienced competitors to take part.

Alex Edmonds, 41, died in the crash, which happened when the powerboat he was co-driving unintentionally lost control, turned sharply and slowed significantly.

Another powerboat following behind had little opportunity to take avoiding action and struck the side of Mr Edmonds's boat, close to where he was sitting.

The force of the impact tore off his helmet and he suffered severe injuries to his head and upper body.

In its report, the investigation branch said: "The event took place on a foreshortened and compromised course, under confusing rules and without the risks being properly assessed."

"However, it was approved by the RYA and a large proportion of untrained novice and inexperienced competitors were permitted to race."

"Ultimately, it was the ability of the crews

■ BY NICK AMES

of the two boats that collided which caused the collision.

"However, they were racing under the auspices of an organisation that the investigation concluded had been insufficiently focused on safety, and had not made adequate attempts to control the race, or educate the crews about the risks they faced."

Mr Edmonds, who lived in Lower Stoke on the Isle of Grain, was a member of Allhallows Yacht Club near his home, where he was "very well liked".

After the tragedy, tributes were paid to him. His father, Ronald Edmonds, said: "I went down to the boat and broke the police cordon. I saw my son and the condition he was in wasn't nice."

"He was still conscious and was still in a great deal of pain. He wasn't only a son to me, he was also my best friend."

The club's president, Barry Frame, said Mr Edmonds "loved being out on the water" and "always had a smile on his face".

He said: "Members are devastated, we are absolutely shocked. People that knew him here are greatly saddened. He was very, very well liked."

"He went down there for the weekend to compete in the race – it's something we do all the time. Of course it's a sport which has an element of risk, but everything is put in place to try to eliminate those risks."

## NEWS IN BRIEF

### Bishop confirms the faith

THE Bishop of Dover, the Right Reverend Trevor Willmott has confirmed 22 people at a special service at St Mary in Castro, the Anglican Church situated in the grounds of Dover Castle.

The confirmation service – the first one the new Bishop of Dover has celebrated in the town – saw him lay hands on 14 adults and eight children as they confirm the promises made on their behalf at baptism.

The group of candidates includes a mother and her two children and a couple engaged to be married. Four of the candidates were baptised by the Bishop before confirmation.

The Bishop who asks all confirmation candidates to write to him beforehand to share their story of faith, said: "The letters I have received from these candidates show the remarkable spiritual journeys people have made. Without exception all have witnessed faith through the love and care of a friend or family member."

### Film classics at the castle

THE open-air screenings of classic films returns to Walmer Castle for a second year in July and August following a successful showing of the Johnny Depp cult movie *Edward Scissorhands* last summer.

This year's Screen On The Green movies are *The Graduate* on Thursday, July 29; *Some Like It Hot* on Friday, August 13; and *Much Ado About Nothing* on Friday, August 20.

The showings are part of a local drive to screen films in unusual but appropriate locations.

### Immigrants found in lorry

A LORRY-DRIVER arrested after 17 suspected illegal immigrants were found in his trailer at the Port of Dover suffering from dehydration has been released on bail.

The 53-year-old man, who was questioned on suspicion of immigration offences, must report to police in September.

The men and boys were discovered in the back of an articulated lorry. Police and border officials were alerted after banging was heard coming from the lorry on board a ferry.

Paramedics were called to treat the stowaways before they were taken for questioning by the UK Border Agency.

## Navy roadshow gets you onboard

THE role of the modern Royal Navy will be demonstrated to the people of Dover when a multi-media roadshow comes to Dover Town Hall on Tuesday, July 20 at 6.30pm.

Those attending will also be treated to a short performance by Her Majesty's Band of the Royal Marines from Portsmouth and it is an opportunity to learn more about the county's affiliated warship, HMS Kent.

A fast-moving multi-media presentation, which lasts about 30 minutes, outlines how your Navy operates right across the spectrum of missions, before looking ahead to how tomorrow's service may evolve.

"Although everyone in the UK has heard of the Royal Navy, sometimes their understanding of what we do and why we do it can be less clear," said Commander Jason Scott, leader of the presenters.

"On any day of the year, the Royal Navy and Royal Marines will typically be involved in providing humanitarian aid and disaster relief, fighting terrorists, undertaking peacekeeping operations and anti-drugs patrols and protecting UK citizens at home and abroad, including Afghanistan."

"The presentation aims to convey what the Navy does on a day-to-day basis and explain how taxpayers' money is spent and what return the public can expect from its investment."

One of the latest Royal Navy developments is the delivery of submarine HMS Astute to her new home at HM Naval Base Clyde in Scotland – the first of the



**LATEST DEVELOPMENT:**  
Royal Navy submarine  
HMS Astute

Royal Navy's new attack submarines.

The Royal Navy and Royal Marines also serve in Afghanistan, as part of an international effort backed by the UN to support the Afghan government.

New warship HMS Dauntless has also been commissioned in to the Royal Navy after sea trials – the second of the new Type 45 destroyers.

The ship has joined her sister HMS Daring at Portsmouth Naval Base.

Cmdr Scott added: "The UK is the sixth largest trading nation in the world, moving a massive 95 per cent of its exports by sea. And contrary to popular belief, the UK merchant shipping is increasing – its fleet is the second largest in Europe after Greece, and is the twelfth largest in the world. So the role of the Royal Navy is as crucial as ever."

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# Rare orchids trashed by illegal downland campers



**RARE BEAUTY:** Bee orchids flourish on the downs

ILLEGAL campers have destroyed rare plants on Sugarloaf Hill by having a bonfire in the middle of a colony of bee orchids.

Environmentalists say there has been a problem with illegal campers and bonfires during weekend evenings around Sugarloaf Hill and Holywell, on Folkestone Downs, in recent weeks.

In the latest incident a bonfire was started at a new site at the bottom of Sugarloaf Hill in the orchid colony.

The hills and fields around Sugarloaf Hill and Castle Hill are legally protected as one of Europe's most important wildlife sites.

The area's orchid-rich chalk grassland hosts the late spider orchid, one of the country's rarest plants. The White Cliffs Countryside Project is working with Kent Police, to try to find and prosecute some of the illegal campers on Folkestone Downs.

The penalty for anyone caught damaging the land or its wildlife can be as high as a £20,000 fine.

If anyone has information on those responsible for the latest incident – which took place on Saturday, June 26, and has been recorded as criminal damage – the WCCP and police would like to hear from them.



**FLAMING NUISANCE:** Remains of campers' bonfire

## Going wild with the sun cream as tapirs seek out the shade

■ BY JAMES ALEXANDRE

TAPIRS at Port Lympne wild animal park have been feeling the heat and covered in extra sun lotion to help protect them during searing summer heat.

Climbing temperatures have meant the Malayan tapirs, including four-year-old Istana, have to be covered in the cream regularly to prevent them burning while out and about in their enclosures. They usually live in shaded rainforest environments and are particularly sensitive to the sun, and with temperatures predicted to reach 25C this week, keepers are being extra vigilant.

### Dangerous

Keeper Bob Savill said: "Just like people, animals can get burned by ultraviolet (UV) rays and it is important to protect them where necessary from painful and potentially dangerous sunburn.

"Tapirs in particular need a helping hand keeping their skin protected from the sun. They don't seem to mind the sun cream being applied and most visitors don't tend to notice.

"We use a special equine sun cream that is safe, water resistant and fitting as tapirs are

in fact a kind of prehistoric horse."

Tapirs are water-loving and using their snouts as a snorkel can stay submerged for minutes at a time. The black and white coat of the Malayan tapir which distinguishes it from other species, is also effective camouflage in a moonlit forest. The enclosure at Port Lympne have been modelled to mimic the tapir's natural habitat, including copious foliage and areas of water, and their indoor quarters are heated to as much as 30C.

In the wild, Malayan tapirs are found mainly in Malaysia, Sumatra and Thailand. Their numbers are estimated to have declined by more than 50 per cent over the last three generations due to habitat destruction.

It is one of many endangered species protected by the Aspinall Foundation, the charity which owns Port Lympne and its sister park Howletts, near Canterbury. At Port Lympne there have been seven tapir births, the latest being Tengui in 2006. The Aspinall Foundation's work at home and abroad is funded entirely by visitors and donations.

To adopt a Malayan tapir from as little as £3 a month, visit [www.aspinallfoundation.org](http://www.aspinallfoundation.org).



**KEEPER COOL:** Istana the tapir gets protection from the sun, courtesy of Bob Savill, at Port Lympne wild animal park



# MADNESS

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# Wartime nurse celebrates her 100th birthday

ARMY nurse Millie Wainwright, who was born in Dover, has just celebrated her 100th birthday.

She left school and worked as a nanny before taking a job at the large wholesales confectioners in Dover, Rowlands and Rowlands.

The company ran five shops in the town, including the Opera Box.

Millie said: "My favourite shop was the Chocolate Box – I'm sure that's where I got my love of chocolate from. I worked in all their shops and later in the office."

She decided to make a career of nursing and was offered a position at Elm Grove Hospital in Brighton where she remembers the diphtheria outbreak and scarlet fever.

Millie said: "I was scared stiff of the matron – we all were – but I passed my prelims and fever exams. After three years at Brighton I went to the Fever hospital in Guernsey and then to St Giles' General Hospital in London. It was a very exciting place to be before the war."

She joined the Queen Alexandra Royal Nursing Corps and devoted more than 23 years to nursing in the Army. She became a Major,

■ BY NICK AMES

serving across the world in India, Malaysia, North Atlantic and Kenya.

On leaving the Army she was awarded the Royal Red Cross for her service by the Queen at Buckingham Palace. She took her two sisters with her, one of whom still lives in a nursing home in Dover.

The medal is given to people for their special devotion or competency while engaged on nursing or hospital duties with the armed forces.

Her campaign medals include the Burma and Atlantic Stars, and the Malaysia and Kenya medals. For her work in Kenya during the grave Mau Mau disturbances she was mentioned in dispatches.

After the war Millie returned to Brighton and married George Hiett who worked for the large engineering company Ricardo.

They lived in Shoreham for many years. Millie now lives in sheltered accommodation in Worthing.

Worthing Mayor Ann Sayers presented Millie with a card from the Queen and a bouquet.



**BIRTHDAY GIRL:** Millie Wainwright looks back over her wartime service as a nurse serving all over the world

## Police investigate bird-death claims

POLICE are looking into allegations of cruelty to birds in the Dover area.

Youths were seen throwing stones at ducks, which led to the death of one of the birds. They have also received reports of seagulls being attacked and kicked off a flat roof in the town centre.

Officers arrested two local boys aged 17 who have been released on bail.

Police investigating an alleged break-in at the visitors' centre at the Fowlmead Country Park in Sholden, between May 19 and 20 arrested Nathan Williams, 21, of Mill Green, Eastry. He will appear before Folkestone magistrates tomorrow.

And in a separate incident, police investigating damage to a car wing-mirror smashed in Vale View Road, Dover, arrested two 16-year-old boys.

One boy from St Margaret's was fined £80 and the other boy, from Dover, was given a reprimand.

## Council practices go under scrutiny

A REVIEW of the way Dover District Council works has been carried out in order to ensure efficiency.

The Annual Governance Assurance Statement recognises that progress has been made on plans for partnership working with neighbouring authorities.

Ian Ward, cabinet member for corporate resources and performance, said: "This statement represents an important assurance of the practices and principles underpinning the way that the council works."



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## QUESTION & ANSWER

### MARC CHAPMAN



**Q** How did you find out you were good enough to be a minigolf champion?

**A** Whenever I went on holiday or on a visit to a seaside town I would play some crazy golf on the seafront courses to pass some time. I have been to Hastings lots of times over the past few years and discovered that it is a bit of a Mecca for miniature golf, with four courses in total.

Playing for fun, I realised I had a knack for working out the holes and getting good scores compared with other people. My skills on the pool table seemed to help me visualise and work out the angles for rebounds.

One weekend I saw a newspaper article about the World Crazy Golf Championships held every year in Hastings. I was surprised I hadn't heard of the event or the existence of competitive crazy golf under the auspices of a national governing body, the British Minigolf Association (BGMA).

So I entered my first event and finished as the top novice player and 13th overall. I won some cash and was hooked. In one-and-a-half years I am now the number two-ranked player in the country and have been selected for the British team at the European Minigolf Championships in Italy this August.

**Q** Do you play golf and are there any similarities?

**A** Yes, I do play golf. Other than getting a ball into a hole, there are not many similarities.

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Internationally, minigolf is recognised as a separate sport entirely. Unfortunately, that is not the case in this country, where UK Sport and Sport England recognise it as a variant of golf, leading to all sorts of funding problems.

**Q** Have you found your knowledge of fencing helpful?

**A** It has definitely been a factor in my rapid rise to British number two. Both sports are psychologically challenging and very tactical. Your concentration levels have to be extremely high for long periods of time. In fencing, it is the difference between winning and losing a point. In minigolf it is the difference between getting an ace and scoring a seven, the maximum score allowed on each hole.

**Q** What qualities does a minigolf hopeful need?

**A** You have got to be tough mentally because you are going to have some disastrous holes, rounds and even tournaments. Confidence is also a major asset when you approach a competitive round. If you can trust your technique, you are halfway there.

A good nickname, although not really a quality, is also essential to strike fear into any opponent – I am Marc 'The Force' Chapman.

**Q** How stiff is the competition?

**A** It is very tough on the BMGA Tour at the moment with a large group of players at the top of the leaderboard. Some of the big names include Tim 'Aceman' Davies (five-time world champion), Chris 'Who' Harding (current number one and former world champion) and Keith 'Doc' Kellard.

While we are all focused on playing well, the atmosphere is very friendly and fun. At the end of the day we are not playing each other, we are playing the course. We take a par score for any course as 36 shots, which is two shots per hole. Winners normally average well below this, with the lowest score so far this year being 28 shots for a round.

**Q** Is there money to be made in minigolf?

**A** Not enough to make a living, but it is certainly possible to win a fair amount. The three majors in British minigolf attract the larger prize funds, with the winner of the world championships receiving £1,000 out of a total fund of £3,000, for example. But the amount you could win over a season depends on how deadly you are with your putter!

There are always separate cash prizes for the top three novices, juniors and for the most holes-in-one outside the top places, at all competitions as well. Come along and give it a go – you could win a bit of pocket-money.

Q&A

Reporter **Jenny Armstrong** speaks to the champion miniature golfer about how he got involved in the sport at such a high level and how his skills as a professional fencing coach help him cope with the stress

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# Somme-thing to remember them

■ BY NICK AMES

THE bloodiest day in the history of the British Army – July 1, 1916 – was commemorated at poignant services large and small in northern France last week.

On the first day alone of the Battle of the Somme there were 60,000 casualties – including more than 19,000 dead.

Among the soldiers who advanced over no-man's-land towards a network of trenches and barbed wire under hails of machine-gun fire were two local regiments, The Buffs (East Kent) and the Royal West Kent (Queen's Own).

This year a tribute at the massive Memorial To The Missing at Thiepval in France remembered the sacrifice of a generation.

The structure commemorates those who literally disappeared during the conflict, which ran from 1914-18 – blown apart, drowned in the mud or buried forever. On it are 72,000 names.

The recovered bodies of soldiers are buried in the graveyards that dot the area. Crosses are inscribed with name, age, unit and rank, along with the day that they died.

A total of 30 members of The Buffs and 20 Royal West Kent soldiers who fell in the first attack of the battle on July 1 are inscribed at Thiepval.

And in total the monument has the names of 536 Buffs and 833 West Kent men.

The Battle of the Somme was one of the largest battles of the First World War and by the time fighting had petered out in late autumn 1916, more than 1.5 million casualties had been suffered by the forces involved.



**THE ONLY COLOUR'S RED:** Swathes of poppies now carpet the fields of the Somme where so many lost their lives

A regimental sergeant major of The Buffs, called Moody, compiled an account of the opening day.

He wrote: "On the great 1st of July the 55th Brigade, a unit of which was the 7th Battalion The Buffs, held the line in front of Carnoy, and its objective was a trench about 200 yards north of the Montauban-Fricourt road.

"At 7am our barrage became intense and remained so till 7.22, at which time all guns of the trench mortar battery opened for eight minutes, and at the zero hour the whole brigade went forward to the assault.

"The Carnoy mine craters took six hours to clear, and six hours' very heavy fighting it was, carried out under 2nd Lieut. Tatum, whose excellent work was rewarded by a Military Cross.

"There is no doubt that during the whole operation, which was carried out more or less as planned, our troops encountered far more opposition than was anticipated; particularly was this the case at the craters, to attack which only two platoons were originally

assigned, a number of men quite inadequate. The whole position, indeed, proved to be a very strong one, consisting of four lines.

"The Buffs remained in the front-line trenches till the night of the 4th/5th July and were heavily shelled, the enemy relaxing nothing of his activity and energy in this respect. The Pommiers line had been consolidated and it was now the special mark of the German gunners."

The plan for the Somme offensive evolved out of Allied strategic discussions at Chantilly, Oise, in December, 1915.

The Anglo-French offensive was intended to create a breach in the German line which could then be exploited with a decisive blow.

With the German attack on Verdun on the River Meuse in February 1916, the Allies were forced to adapt their plans. The British Army took the lead on the Somme, though the French contribution remained significant.

The opening day of the battle on July 1, 1916, saw the British Army suffer the worst one-day combat losses in its history, with

almost 60,000 casualties. Because of the composition of the British Army, a volunteer force with many battalions comprising men from specific areas, these losses had a profound social impact and have given the Somme a lasting cultural legacy in Britain.

The conduct of the battle has been a source of historical controversy – senior officers such as General Sir Douglas Haig, the commander of the British Expeditionary Force, and Henry Rawlinson, the commander of Fourth Army, have been criticised for incurring severe losses while failing to achieve territorial objectives.

But other historians have portrayed the Somme as a vital preliminary to the defeat of the German Army, and one which taught the British Army valuable tactical lessons.

At the end of the battle, British and French forces had penetrated a total of six miles into German-occupied territory.

Now, dotted by immaculately-kept graveyards, the area around the Somme is largely farmland with wooded areas and villages.

But it still retains the legacy of the battle.

Each year explosives, weapons, helmets and even body parts are discovered as the earth gives up its secrets.

Many finds are on display in the Museum of the Great War in the small town of Peronne – close to the front line of 1916.

Curator Frederick Hadley said: "We preserve the memory of a generation who fought and lost their lives here.

"The battle may be part of history now, but in this part of France it is very much alive.

"The crosses which commemorate the lives of these soldiers are a reminder of sacrifice by Britain, which sent men to project our country.

"For that reason British visitors will always be welcome here."

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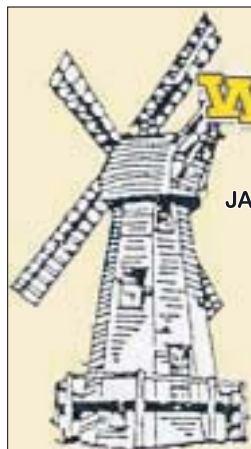
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BY STEVE KNIGHT

THOUSANDS of spectators will flock to Maidstone this weekend to enjoy the sights and sounds of the Kent County Show.

First held in 1923, the show is a celebration of rural life, with typical attractions including bird-of-prey displays, agricultural demonstrations, livestock competitions and a young farmers' area.

Total attendance for last year's three-day programme was about 80,000, but Kent County Agricultural Society organisers hope an improved marketing campaign will help swell that by at least another 10,000.

As always, the show will be held at the County Showground in Detling, and it will again run for three days, from Friday (July 16).

Launching the show back in February, KCAS chairman George Jessel said he was putting the focus back on farming following criticism of previous events.

He said: "In the past there has been the odd criticism about us being too focused on aspects like selling cars and not enough on agriculture, but that's going to change.

"This year there will be lots of exciting new stands and rings, and the show will be more agriculturally- and horticulturally-based.

"It's not going to be the old mundane run-of-the-mill show that perhaps we've been putting on in recent years. We're going to attack 2010 with real vigour and attract people back."

### Interactive

You can see the KOS Media stall in the EcoVillage – 7,000 square metres of space with 70 exhibitors. Whitstable-based EcoVillage will be promoting green businesses, products and organisations to people at the show.

One of the main features of this year's show will again be the interactive Why Farming Matters attraction, which will allow visitors to learn something new about the countryside and where food comes from.

The Kent Young Farmers' Club area is now larger than usual, as is the countryside area, which will showcase hound pens, gundogs, birds of prey, terrier-racing and more.

There will also be a new public lawn as well as wider viewing areas around the Astor Ring, which will host show-jumping classes and a display by the White Helmets Motorcycle Display Team.

Music will be provided by Mr Soul, Divine Abba, the Caribbean Melody Steel Band and Casablanca Steps.

A wide range of refreshments will also be available.

Advance tickets cost £15 per adult (£17 on the gate) and come with two complimentary child tickets per purchase.

Additional children cost £5 (£7.50 on the gate) and senior citizens £11 (£12 on the gate). Log on to [www.kentshowground.co.uk](http://www.kentshowground.co.uk) or phone 01622 630975 for more information.

# County Show is going back to its rural roots



**ECO-FRIENDLY:** The team from the EcoVillage, left, will be promoting the benefits of a greener way of life, complete with a diverse range of businesses and stallholders

ONE of the highlights of this year's County Show will be the EcoVillage, which promotes green businesses, products and organisations.

This year's area will feature a varying range of exhibitors – including a stall run by KOSMedia, publisher of this paper.

Other stands will range from solar energy to organic clothing, from investments and banking to wildlife days out and food to cosmetics.

But all have one thing in common – they are committed to a greener way of doing business and conducting their lives.

Victoria Whitlock, director of EcoVillage, said: "We are extremely happy to be at The Kent County Show for the third year running.

"Despite tough economic times, it shows that environmental issues are very important to people and we can show there are ways to protect the environment without spending huge amounts of money."

This year the area covers more than 100 exhibitors and demonstrations, including

## Be sure to make a stop at this green and pleasant EcoVillage

Kent Wildlife Trust. Within the EcoVillage picnic area, Riverford Organic will be demonstrating how to cook with its organic vegetables, and Wildside Organic Grill will be there for those who like their organic food cooked for them.

There is also Fairtrade coffee from Carnival Coffee and an organic babyfeed and babychange area for parents within the Market Marquee.

Kent Bee-keepers will be present, with demonstrations on bee-keeping and plenty of information on how to keep and protect our fragile bee populations.

EcoVillage organisers know that ethical and green businesses need to expand and reach out to new people, so the village will enable exhibitors to engage with a range of people and educate them about their products and services while also broadening people's awareness of the importance of building a sustainable future.

But they emphasise that the EcoVillage is not just about creating a space for green and ethical companies to sell products.

They aim to give all exhibitors as much support as possible, priding themselves on a personal approach.

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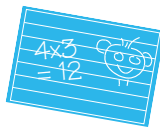
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# We'll always remember him

■ BY JAMES ALEXANDRE

MORE than 800 staff and students from past and present came together to celebrate the life of a much-loved Brockhill Park School drama-teacher who died recently.

Peter Catmull, who was also assistant principal at the performing-arts college in Saltwood, lost his battle with cancer in February.

The college site played host to a range of performances on Tuesday, June 29, many of which took place outside.

These ranged from Drama On The Farm to music in the new memorial garden, an art exhibition and the choir singing Baba Yetu – the Lord's Prayer in Swahili.

Each performance was chosen especially for its significance to Peter, with one of the highlights being the boys from year 8 to returning students working together to perform a piece that received a standing ovation.

Brockhill vice-principal Jackie Mortimer said: "Peter was in school with his year 13 A-level students just ten days before his death so that they could receive feedback prior to their drama exam."

"This is a measure of the man, selfless and always focusing on his students. Peter was the kind of teacher who years later you will remember and tell your children about."

"He was inspirational and humble. He was a teacher, a friend and a colleague in a million. We miss him but continue to pay tribute to his legacy with determination and hopefully a little of that special touch we have all witnessed."

The evening ended with past principal Tony Lyng and current principal Sonette Schwartz formally naming the school theatre The Peter Catmull Theatre. Hundreds of blue balloons with Peter's initials were then released.



**TOUCHING TRIBUTE:** Past and present pupils of Brockhill Park School received a standing ovation for their performance in memory of teacher Peter Catmull; below, hundreds of balloons bearing his initials are released



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# Senior police ranks in the spotlight

SENIOR ranks may be slashed from the Kent Police hierarchy as the new Chief Constable searches for £23 million of savings.

While staff and officer numbers were already expected to be reduced to tackle the three-year deficit, Ian Learmonth is refusing to rule out removing some of the highest positions in the force as well.

Norfolk Constabulary, his former employer, has already announced that it is cutting the number of superintendents and chief superintendents by five and Mr Learmonth is now considering something similar for Kent.

There are 24 superintendents in Kent earning between £60,750 and £74,022 per year, and

■ BY STEVE KNIGHT

14 chief superintendents on between £72,543 and £76,680. The lowest-ranked PC earns less than £23,000 per year.

Mr Learmonth, who joined the force this month on £150,000 a year, said: "It's an area I want to have a look at, but it's not just about reducing numbers, it's about the span of command in general and the need for a structure that's efficient and effective."

"We're going to have to look at the resources we've got, how we use them and if we can do things in a different way – and adjusting senior officer numbers is certainly something we would need to consider."

"But particularly at times like this the organ-

isation needs good effective leadership, so I wouldn't want to streamline too much and risk causing more damage than good."

Mr Learmonth, 52, was Deputy Chief Constable of Norfolk between August 2007 and June this year.

He beat three other candidates for the right to replace former chief Michael Fuller, who left Kent in March to take up a new role as chief inspector of the Crown Prosecution Service.

However, Mr Learmonth joins the force at a time of uncertainty due to a planned shake-up that would result in police authorities – to which chief constables are accountable – being replaced by 'commissioners' elected by the public.

Kent Police Authority chairwoman Ann Barnes, who has previously voiced fears about

such individuals being politically motivated, did not attend Mr Learmonth's first Press conference as she was discussing the controversial plans with Home Secretary Theresa May.

Mr Learmonth said: "There is a degree of nervousness about the proposals, but that's mostly because of the lack of detail."

"From what I've read so far, the relationship between directly-elected individual and chief constable would be very similar, if not exactly the same, as it currently is between chief constable and police authority."

"But the idea is that if the public wants to get rid of this individual they can vote them out. It appears they're building that system in to ensure whoever lands the role is still fully accountable."

## Sting in the tail of jellyfish survey

'LOOK but don't touch' is the message about the jellyfish off Kent's shores.

Marine biologists are calling on people to look out for jellyfish and report them as part of a national survey so experts can see where the potentially dangerous ones are.

Peter Richardson, of the Marine Conservation Society, said: "We have received sightings of 50 or more moon jellyfish off Viking Bay Broadstairs, which is fairly normal for this time of the year."

"There might be more out there and we would love to hear of any other sightings. Moon jellyfish are common around the UK coast and their sting is very mild."

Mr Richardson said: "We encourage people to report encounters, but the key message is look but don't touch."



MILD STING: Jellyfish sighted off the Kentish coast

The survey is part of a wider Marine Conservation Society programme about leatherback turtles, which feed on jellyfish.

To report a sighting, check the MCS jellyfish photo-ID guide and download a recording form from [www.mcsuk.org](http://www.mcsuk.org).

## We rest our case



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# your letters



LETTERS: Please send your letters to: The editor, Apple Barn, Smeeth, Ashford, Kent TN25 6SS



EMAIL: Email your letters to the editor, Dave Mairs: dave.mairs@kosmedia.co.uk

## YOUR LETTERS

### Things don't get any worse than Worsley

Is it any wonder that Labour did so wretchedly in Shepway when you read the views of Donald Worsley, the party's general-election candidate (last week's letters)?

Shepway council is a shockingly poor local authority destroying a once-pleasant place to live – anyone, of any political persuasion, knows that – but to accuse it of opposing the expansion of Lydd is ludicrous.

The shenanigans of recent months, which saw the disturbing overruling of its own officers as well as endless postponements of the decisive planning meeting, gave the impression that Shepway council (the Tory members, anyway) would do anything to help the airport achieve its aims.

What we need in this part of the world is an alternative voice, Mr Worsley. What you're giving us is a retreat of tired Tory/developer ideas. Only slightly more manic.

Tom Armstrong  
Folkestone

### You might as well be talking Chinese

I am – and always have been – a Labour voter, but last week's bizarre diatribe from Donald Worsley was an embarrassment.

He informs us that "countries without the nonsense of protracted planning applications like China, India and Brazil are growing at rates of more than five or 10 per cent per annum".

Well, good for them, but if Mr Worsley really sees China as a model of 21st-century democracy, then I want nothing more to do with him.

Labour needs a new local representative – and fast!

Mike Jones  
Hythe

### It's my human right to disagree with you

Yes, that's right, we should be just like China, shouldn't we, Donald Worsley.

Hang people's opinions, hang democracy – we need more power stations, more roads, more pollution... just like China. Now wouldn't that be great!

Perhaps Mr Worsley also similarly admires China's cracking human-rights record.

Name and address  
supplied to the editor

### Forget Lydd, Green deal should take off

Labour's Donald Worsley backs Lydd airport, but it looks more like an attempt to retain the few votes his party has left locally than any sensible reading of the proposals.

Anyway, the scheme has now been

## your blogger

After recent shooting outrages, Derek Packham suggests that UK gun-users get a raw deal



NO ONE, it seems, can be honest after the recent deaths caused by deranged gunmen Derrick Bird and Raoul Moat – but this subject has never been truly discussed by the majority.

The Parliamentary few, yes, who demolished thousands of jobs overnight through incompetent ranting which saw us landed with the 1968 Firearms Act.

However, one must consider reality – not the whims of a few, especially as we are entitled to own firearms in perpetuity, as declared in our Bill of Rights 1689.

Yet for years Parliament and the police have ignored this Bill, apart from using it to save themselves.

I, as a free person, present this to the people because it is our right – a right that the PC Brigade among others tries to deny us.

Today we have a multi-billion-pound industry wiped out by panic and hypocrisy.

Million-pound shooting ranges are built just for the Olympics, but our teams must practise overseas because of the reactionary and biased laws we endure due to the odd maniac blowing a fuse.

Reality shows that criminal use of firearms has risen and no manner of figure-twisting can hide that.

We had the strictest laws before the post-Dunblane panic mantra began, yet the blind have followed since.

Now we see our Prime Minister using common sense rather than panic to gather votes. We have a

new debate on the horizon that could ensure our rights are finally upheld.

Facts show globally that, apart from America, countries with legal defensive arms have less criminal use, less burglary and less murder.

They also have jobs, investment and development bringing billions into the economy, enhancing GDP.

Those countries are also performing far better than our teams in the shooting sports.

There will be a debate again as there always is when a disaster arises.

But this time we have the option of reinstating rights lost, redefining our global manufacturing and sporting status and reinstating our sporting strengths, while redefining our discriminating and biased laws such as the Firearms Act, Wildlife and Countryside Act 1981 and Instruments 1980, 1988, 1994, and not least the Hunting Act 2004.

It about time our true historic rights were upheld by those who serve us and not abused by the same.

All these Acts have failings, not least in their management, but also this undemocratic abuse of power – which is also illegal under human-rights conventions.

The fact is that all the associated Acts could be set under one convention if our true Bill of Rights was followed, used as the true and only guidance that Parliament requires to get it right.

The Prime Minister should look at what is required – not what the police want. Now we'll see if Parliament stands by its mandate for the people.

If there is a story in your area you think we should be covering, contact the editor, **Dave Mairs**, on 01303 817022, or email him on the details above.

If you want to be the next blogger, then all you have to do is submit an article to us (of about 550 words) and email it to the editor.

And don't forget, for all the latest news and video from your town, log on to [www.kentnews.co.uk](http://www.kentnews.co.uk).

granted the full public inquiry that was justified given the opposition from both the majority of locals on the Marsh and the many environmental and other groups involved.

The fact remains that while jobs are needed in that area they are best obtained, as has long been suggested, from the 'green sectors'.

Indeed there is now money from the EU to develop green tourism on the Marsh and surrounding areas.

Further businesses could still be instigated by Lydd airport, while continuing as a 'club' airport, by diversifying further into small to mid-scale green-tech businesses.

The sheik who owns the facility could surely assist with this, given that the Con-Lib government looks unlikely at the moment to provide assistance for such starts either on the Marsh or across Shepway.

In general, though, the UK's future looks increasingly bleak anyway, with chambers of commerce reporting increased fears of a double-dip recession and the Confederation of British Industry saying that while 600,000 public-sector jobs will go, so will up to 800,000 private-sector ones as well, many of the latter depending on the former – so people will not have the money to fly off, even on cheap holidays.

The suggested 1.3 million new private-sector jobs are just fingers crossed in much the same way that Thatcher 'promised' them after decimating the mining and steel sectors in the 1980s.

They never happened and at the

moment there are about 205 applicants for each low-paid job anyway – which would also form the majority of the few, if any, created by an expanded Lydd.

Better-paid ones would surely come from green-tech/ tourism businesses on the site.

Finally, I point out that the European aviation sector is still in the doldrums, according to monitoring group IATA and with AirFrance now using its large A380 Airbus craft, which can carry the equivalent of four 737s passenger-wise on cheap short-haul flights, the future for an expanded Lydd is non-existent.

So get behind the Green New Deal locally and nationally, Mr Worsley, as that's surely now the only sensible way to oppose this 19th-century-style ideologically-driven coalition.

Ray Duff  
Folkestone

### Lower leagues show greater team spirit

Regarding the correspondence about the sorry performance of the England football team at this year's World Cup, I feel one reason the showing was so poor is that the players do not care about the national team as much as they do their clubs.

This is reflected in the showing by fans.

How often do you see banners proclaiming support for England

from clubs like Chelsea, Manchester United or Arsenal?

They all come from supporters of lower-league clubs who do not have the chance for honours that top sides have. And that is, I think, how the players feel.

Maybe an England team drawn from outside the top clubs would perform with more passion.

Ian Hamilton  
Deal

### Where are the buses to Dover castle?

One thing about Dover I find amazing is the lack of buses connecting the town centre with the castle.

There is just one an hour, which is nowhere near enough to get people to visit one of the UK's most famous tourist attractions.

I suppose those who think about such things feel most people will drive there for a day out.

But better public transport would surely benefit both town and visitor attraction alike.

Bridget Anderson  
Dover

### We can't believe the gull of town birds

The seagulls of Folkestone are getting bolder and bolder.

Recently while waiting for a bus I saw one swoop and carry off an

abandoned paper bag from a fast-food place, take it on top of a shelter and devour the contents.

I suppose it is one way of clearing up rubbish.

Terry Moxon  
Folkestone

### No one is bowled over any more

The only thing Kent cricket fans seem to be able to look forward to this season is a fight to stay in Division One.

One-day tournament success seems to be a thing of the past and with the exception of Darren Stevens all the players seem to be struggling. Happy days are here!

Brian Cox  
Dover

### AV system is really not what we want

Nick Clegg is selling us short in agreeing to AV (Alternative Vote).

Under the AV system, a more complicated version of the First Past The Post (FPTP) system, we will still have one party representing, not the majority, but the largest minority. No change.

Under the PR (Proportional Representation) system, as used in Europe, every vote counts, and everyone is represented. We have Greens in the European parliament because some people voted for them.

More people voted Conservative, so we have more Tories in the European Parliament, but the Greens and UKIP, along with Labour and the Liberals and even the BNP are represented and have a voice. That's democracy!

The reason we don't have more Greens is because people who want to vote Green don't, a situation made even worse in the FPTP system (if I had a pound for every time I heard 'I'd like to vote Green but you won't win', I could have funded a much better campaign!)

Under PR, more people would vote and more people would vote for what they really want. Or is that what the Government fears?

Steve Dawe  
Kent Green Party

### Viral meningitis is a hot topic for summer

I would like to remind readers to be vigilant to the signs and symptoms of viral meningitis as temperatures continue to soar.

Cases of the disease are known to peak during periods of hot weather.

Although viral meningitis isn't life-threatening, it can take people a long time to recover and there is no vaccine to prevent it.

Having had meningitis, I know what people go through with it.

I would urge readers to request a symptoms information pack, or make a donation to the Search 4 a Vaccine Campaign, by calling Meningitis UK on 0117 373 7373 or visiting [www.meningitisuk.org](http://www.meningitisuk.org).

Joe Swash  
actor and Meningitis UK patron



# 'Ignore border police rumours'

RUMOURS that a planned border police force will be scrapped before it has even begun have been dismissed by immigration minister Damian Green.

A report in the national Press speculated that the project would be one of the first to go if the Home Office was asked to deliver 40 per cent cuts, as has been threatened by Chancellor George Osborne.

The proposed new force – announced during the Queen's Speech in May – would be dedicated to improving immigration controls and cracking down on the trafficking of people, weapons and drugs. Mr Green, who is the



DAMIAN GREEN

Conservative MP for Ashford, said it was too early to predict what might be lost in the forthcoming cuts.

He said: "Government departments have been asked [by Mr Osborne] to illustrate what would happen if we were asked to make cuts of 40 per cent. But as [transport secretary] Philip Hammond has said – and he has very good knowledge of the Treasury – it is unlikely that any department will be asked to make those sorts of cuts."

"There's no substance in the rumours [about the border police] because it's way too early in the process to speculate for anything in the department. The force is a commitment made in the coalition agreement, so it's vitally important that it's not cut."

Mr Osborne originally announced that almost all departments would endure real-term cuts of 25 per cent over four years.

# Hole load more money needed for our roads

■ BY STEVE KNIGHT

THE repair bill for Kent's pothole-ridden roads is expected to top £6.5 million – nearly double the last estimate for the work.

The county council-run 'find and fix' scheme has been running since the middle of April, and since that time an area the size of 46 Olympic swimming pools has been re-laid.

The authority has already set aside £3.4m to repair the huge damage caused by last winter's cold snap, but the cash is expected to fall some way short of what is actually needed.

Cabinet members will be asked to approve an additional £1.5m funding at their meeting on Monday, July 12, to add to the £1.5m already saved through efficiencies at Kent Highway Services.

## Financed

A report co-authored by cabinet member for highways Cllr Nick Chard reads: "The find and fix approach is clearly showing favour with many people, however with the rate of repair significantly higher than usual, the cost is greater."

"We have continued to repair many of the county's worst roads and although there is still more to do, progress is good."

"On a find and fix approach it is inherently difficult to estimate the additional sums needed to complete the task. It is expected that the spend per road will start reducing as the project moves away from the worst roads to those with fewer defects."

As of June 22, Ashford had seen the most repairs with 1,801 and Dover the least with 226. In terms of the total size of the potholes, Tunbridge Wells tops the patching area league table with 6,778 square metres from its 885 potholes.

So far a total of 57,000 square metres of road have been re-laid across all 12 districts excluding Medway, but it is estimated there is still another 170,000 square metres to go.

The roads being targeted are all 'non-principal' roads, ie, those which are not motorways, A-roads or B-roads, with local firms



**FIND AND FIX:** The county council has put aside money for fixing potholes but it is thought that it will run short

winning contracts to carry out the repairs.

Motorways are the responsibility of the Highways Agency while A and B-roads are all being handled by the county council's contractor Ringway.

The cabinet report continued: "Kent Highway Services is planning to increase its programme for surface dressing rural roads over the coming two to three years, to be financed through re-prioritisation of existing capital maintenance spend."

"This will ensure the significant investment made through the find and fix programme is protected over the coming years."

# Little Alice back in the pink after missing cycle is found

A THREE-year-old girl has been reunited with a bicycle she had been given for her birthday.

Alice Hudson's pink Raleigh cycle was taken from outside the garage of her family home in Stansfield Avenue, Hawkinge, between Tuesday, June 15, and Thursday, June 17.

It was later seen by a passer-by in an alleyway behind the village's Rosewalk and handed in to the police station.

PCSO Michelle Brady recognised the description from the crime report and had it returned to Alice.

PCSO Brady said: "I'm so pleased that the bike was found and handed in to us so I could arrange for it to be returned."

"All too often bikes that are stolen have no identifying marks, making it difficult to return to the rightful owners."

Owners are advised not to leave bikes unattended in gardens at any time as they could be targeted by thieves. Police recommend you should always use a good-quality lock and secure your cycle to a strong fence or railing.

It should also be secured to something even when it is in the shed or garage to make it as difficult as possible for a thief to take it.

If you would like to arrange to have your bike security-marked, free, leave your details with the Shepway Neighbourhood Office on 01303 289271.

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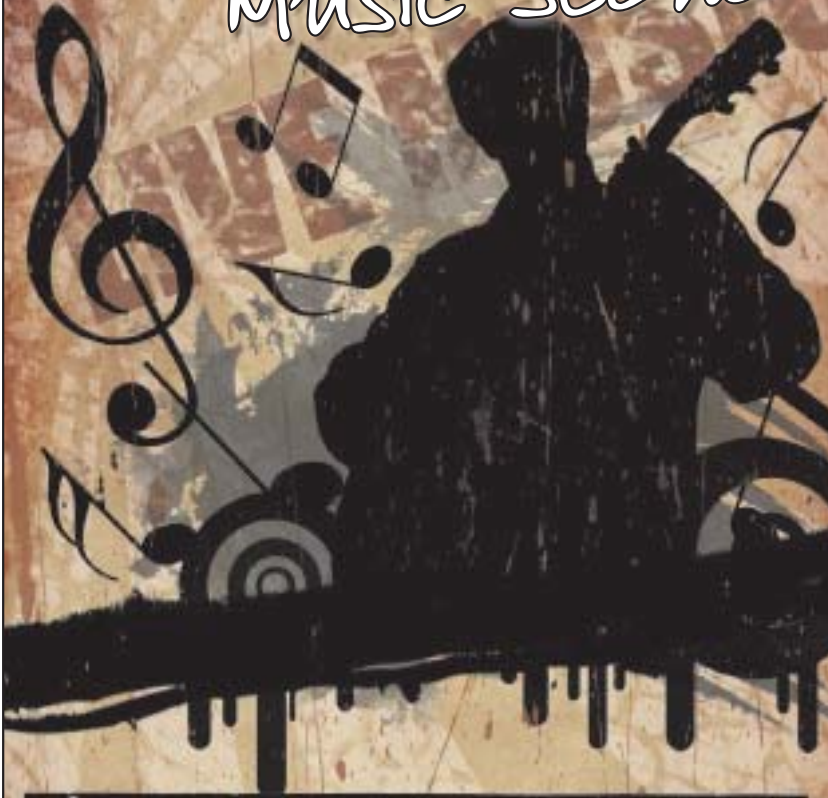
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# Thanet's Live Music Scene



## Where & When

Friday 16th July

### Where's My Thing

The Red Lion, 1 King Street,  
Ramsgate 01843 586713

Saturday 17th July

### Shameful Behaviour

Bradstow Mill, 125 High Street,  
Broadstairs 01843 861108

Saturday 17th July

### Slug Pixies

The Red Lion, 1 King Street,  
Ramsgate 01843 586713

Friday 23rd July

### Eyelash Guilt

The Red Lion, 1 King Street,  
Ramsgate 01843 586713

Saturday 24th July

### Salvador Charlie

Bradstow Mill, 125 High Street,  
Broadstairs 01843 861108

Saturday 24th July

### Hot Loud Welcome

The Red Lion, 1 King Street,  
Ramsgate 01843 586713

Friday 30th July

### Hard Road Blues

The Red Lion, 1 King Street,  
Ramsgate 01843 586713

Saturday 31st July

### Where's My Thing

Bradstow Mill, 125 High Street,  
Broadstairs 01843 861108

Saturday 31st July

### Purity

The Red Lion, 1 King Street,  
Ramsgate 01843 586713

Friday 6th August

### Shazam

The Red Lion, 1 King Street,  
Ramsgate 01843 586713

Saturday 7th August

### EK1

Bradstow Mill, 125 High Street,  
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Saturday 7th August

### Captain Mildred

The Red Lion, 1 King Street,  
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Buy an old banger for **£100** and join us in Dover for our next mad challenge across Europe!

To take part we ask that you raise a minimum sponsorship of **£1,500\*** for Martha by 31st August 2010.

**£400 deposit required by 31st July 2010.**

See previous rallies 'Rome or Bust' and 'Mad for Madrid' at [www.marthatrust.org.uk](http://www.marthatrust.org.uk)  
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Email: [carolbaalham@marthatrust.org.uk](mailto:carolbaalham@marthatrust.org.uk)  
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# your lifestyle

## Festival's musical treat

Sir Willard White re-visits the repertoire  
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SPECIAL FEATURE 23-34

WEATHER 21

LEISURE 18-20





## DAY & NIGHT

### Family films al fresco

WATCH great films in the open air when The Screen on the Green comes to Kent County Cricket Ground.

The ground in Canterbury will host a screening of Casino Royale (12) on Friday and Grease (PG) on Saturday.

Bring a picnic or buy refreshments on site. Tickets, at £8.50/£4 can be booked at [www.thescreenonthegreen.com](http://www.thescreenonthegreen.com).

### Quartet play at castle

EXPERIENCE the magic of al fresco music at an outdoor concert at Walmer Castle and Gardens on Friday.

Bow Belles String Quartet will perform a diverse range of pieces, from Bach to the Beatles, by twilight in the stunning location. The concert starts at 7pm and tickets cost £5.

Call 0870 333183 to book your place.

### Join charity road trip

EMBARK on a motoring adventure and raise money for charity by joining the Trail of Three Cities 1,000-mile car rally.

Setting out from Dover on September 25, participants must drive to Frankfurt, Geneva and Paris and back in a car worth no more than £100. Sponsorship money goes to Martha Trust. Call Carol Baalham on 01304 610447 or email [carolbaalham@marthatrust.org.uk](mailto:carolbaalham@marthatrust.org.uk).

### Can you spot killer?

AMATEUR detectives can try to solve the crime when Birchington Guild of Players holds a murder mystery night.

See Mates Meet Again while enjoying a three-course meal at The Centre in Alpha Road at 7.30pm on Thursday and Friday. Tickets must be booked in advance by calling 01843 290266.

### Boyz playing bluegrass

AN INTIMATE evening of 'ramshackle bluegrass' awaits when The Bucket Boyz visit Cliftonville.

The band are at the Tom Thumb Theatre in Eastern Esplanade at 7.30pm on Friday, in association with Smugglers Records. Support will be provided by Tom Mcinerney and the Turncoat. Tickets cost £5. To book call 01843 221791 or email [tickets@tomthumbtheatre.co.uk](mailto:tickets@tomthumbtheatre.co.uk).

### Pupils present Les Mis

YOUNG actors perform in the classic musical Les Misérables at Canterbury's Gulbenkian Theatre next week.

Sandwich Technology School's production can be seen from Tuesday to next Sunday.

Tickets cost £14/£12. To book call the box office on 01227 769075 or visit [www.thegulbenkian.co.uk](http://www.thegulbenkian.co.uk).

### Bands to storm centre

FOUR bands will be performing in Bandstorm at the Horsebridge Arts and Community Centre in Whitstable.

The Hobots, The Fabians, The Wolfgang and Tom Ashby will entertain the crowd from 8pm on Saturday.

Tickets are £4 or £3 with a flyer from The Hobots' Facebook page. Details at [www.horsebridge-centre.org.uk](http://www.horsebridge-centre.org.uk).

# Town's rocking with all that jazz

## BIG SKY MARGATE JAZZ FESTIVAL

Sunday, July 18, to Sunday, July 25, Various Venues

THE streets of Margate will be alive with the sound of music when jazz greats descend on the town this month.

Top names in the genre will perform live in Thanet during the Big Sky Margate Jazz Festival, which gets underway this weekend. Jazz fans have the chance to see some of the country's greatest musicians and singers in action during the event, which is presented by Margate Town Partnership in association with London's famous Vortex Jazz Club.

The headline act of this year's festival is the highly-acclaimed vocalist Claire Martin, who brings her trio to the Winter Gardens on Friday, July 23. Described as the best-ever British jazz singer by Jazz Times Magazine, Martin could hardly come more highly recommended.

For the festival concert, she will demonstrate her extraordinary voice by performing songs from her latest album, A Modern Art. The multi-award-winning vocalist will also sing re-workings of standards by Cole Porter, George Gershwin, Donald Fagen and Joni Mitchell.

With her spontaneous wit, Martin brings entertainment value to any performance, as well as great singing.

She will be joined by her world-class trio, which is composed of Gareth Williams on piano, Laurence Cottle on bass and Chris Dagley on drums. The concert starts at 8pm and tickets cost £12. Book online at [www.margatewintergardens.co.uk](http://www.margatewintergardens.co.uk) or call the box office on 01843 296111.

Another highlight takes place on Saturday, July 24, when the Christine Tobin Trio performs at the Harbour Café in Margate Old Town. Renowned for her ability to interpret popular standards and give them fresh new life, she adds her own edge to songs by writers as diverse as Leonard Cohen and Cole Porter.

Tobin also sings originals and Brazilian songs, bringing a touch of the exotic to Margate this summer.

The concert starts at 8pm and tickets cost £25, including a three-course meal. Call the venue on 01843 290110 to book.

For three decades, guitarist John Etheridge has been leading the field with his extraordinary musical skill.

Fans will have the chance to see this legend of the jazz and contemporary guitar world play a free solo set at the Wig and Pen on Saturday, July 24.

People in Margate will experience a wide variety of music performed by big names on Sunday, July 25, when a free concert is held outdoors on the Piazza Stage in Margate Old Town. Residents and visitors can enjoy an afternoon of jazz, funk, world music, electroni-



JAZZ GREATS: Clockwise from top left: Robert Mitchell, Annie Whitehead, Claire Martin and Christine Tobin

ca, eastern European dance, African, Caribbean and world jazz rhythms. The concert starts at 1.30pm and there is no charge.

The line-up includes Omar Puente and Robert Mitchell, Annie Whitehead's Big Sky Quartet, the Gill Manly Quartet, She'koyokh and the Whitstable World Music Big Band.

Live music at the Lighthouse Bar on the Harbour Arm opens the festival at 7.30pm this Sunday and the entertainment continues with a free performance by Richard Rozze, who

plays at Café G in Margate Old Town at 8pm next Wednesday. Collider will provide free entertainment at West Coast at 8.30pm next Thursday, while Sunset Jazz can be enjoyed at ROKKA Bar from 8pm, admission is also free.

On the final day of the festival, jazz standards and popular classics will be performed at Harbour Café at noon.


The full festival programme can be downloaded online at [www.vortexjazz.co.uk](http://www.vortexjazz.co.uk) or find out more at [www.visitthanet.co.uk](http://www.visitthanet.co.uk).





  
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## 24-HOUR SHAKESPEARE

Friday, July 23, Theatre Royal, Margate

MASTER the Bard in just one day as Theatre Royal Margate hosts 24-hour Shakespeare.

This remarkable event offers 50 people the chance to read, learn, rehearse and perform a Shakespeare play in just 24 hours, under the guidance of artistic director, Will Wollen.

No previous experience is required and anyone can take part, no matter what their age or background.

Although participants have the chance to stay in the theatre overnight, they can go home at night and return the next day. The finished play will be per-

formed for the public at 7.30pm on Saturday, July 24.

Wollen said: "We work extremely hard over those 24 hours, but it is exhausting fun and the theatre is filled with laughter. For those who have a real love of Shakespeare, this is a unique opportunity to get involved."

Places cost £10 and under-16s must be accompanied by an adult if staying overnight. Places are going fast so to register call 01843 282956.

Tickets for the performance cost £6 and can be booked by calling 0845 130 1786.



## ICK'R'US INC

Saturday, July 17, Outside the Gulbenkian Theatre, Canterbury

ENTER a magical world of dreams when the Rude Mechanical Theatre Company brings its new outdoor show to Canterbury.

An ambitious travelling salesman starts peddling the ultimate product in the enchanting Ick'r'us Inc. Pack up a picnic and find a prime spot on the lawn by the Gulbenkian Theatre to enjoy this funny, romantic and rock 'n' roll show.

Daedalus H Gildersleeves is a travelling salesman who has made a living selling vacuum cleaners and encyclopaedias door to door. However, when he

arrives in Dreamville with his son Icarus, claiming that he can sell dreams, his activities have a bigger effect on the townsfolk than expected.

Previously hidden behind a veil of respectability, the residents' pain, rivalries, grievances and hopes are laid bare. But when swotty Sandra falls in love with Icarus, she realises that his own dreams about the sun could have terrifying consequences.

The show starts at 7.45pm and tickets cost £11/£9 or £35 for groups of five. To book call 01227 769075 or visit [www.thegulbenkian.co.uk](http://www.thegulbenkian.co.uk).

## ROBESON RE-EXPLORED

Friday, July 16, St George's Church, Deal



LEARN about the life and music of iconic public figure Paul Robeson when Sir Willard White visits Deal.

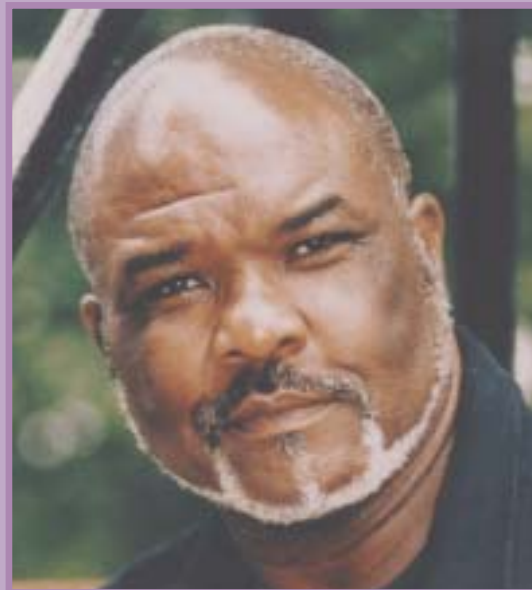
As part of the Deal Festival, Robeson Re-explored delves into the singer's impressive repertoire. Sir Willard will also be exploring the life of the man who was a major figure in the fight for equality.

Robeson raised awareness of human rights in the mid 20th century and his moving story is still relevant to today's world.

Born in Princeton, New Jersey, Robeson was the son of a former slave. He studied law and was also a gifted singer, actor and athlete. He went on to find fame as an actor, as well as being a prominent civil rights activist.

Sir Willard will be accompanied by a group of outstanding musicians, led by musical director and pianist Neal Thornton and including Guy Barker on trumpet. They will be joined by the Pavão String Quartet as they play a wide variety of songs from Negro spirituals to numbers from the musicals.

The concert starts at 7.30pm. To book tickets call 01304 381134 or visit [www.dealfestival.co.uk](http://www.dealfestival.co.uk).



## HAGUELANDS VILLAGE

Ongoing, Haguelands Village, near Burmarsh

DISCOVER family fun in the countryside this summer with events at Haguelands Village.

Last weekend Haguelands marked the 70th anniversary of the Battle of Britain by unveiling its war-time themed Maize Maze. Covering six acres, the Maize Maze is one of Haguelands' biggest attractions, intriguing visitors with its three miles of pathways.

There are lots of other attractions to please visitors of all ages, from the cute baby alpacas to the giant rabbits. New additions to the rapidly expanding herd of alpacas are expected this summer and duvets made from their wool are on sale in the Haguelands farm shop.

The Fun Yard boasts lots of fun activities for children, from the bouncy castle, football games and giant Jenga, to the metal detector pit and giant snakes and ladders.

Plans for the attraction include moving the Burmarsh Road Halt stop on the Romney Hythe and Dymchurch Railway to Haguelands.

Visitors can reach Haguelands on the Romney Hythe and Dymchurch Railway and there is parking for 200 cars. For details call 01303 875640 or go to [www.haguelandsvillage.co.uk](http://www.haguelandsvillage.co.uk).



## MUCH ADO ABOUT NOTHING - THE PANTALOONS

Saturday, July 17, Godinton House & Gardens, Ashford



SHAKESPEARE has been given a bright and colourful makeover by acclaimed theatre company, The Pantaloons.

By performing the much-loved plays in a fun and accessible way, The Pantaloons' productions appeal to everyone. Whether captivating small children with puppets or giving teenagers an entertaining new way to approach their English studies, the company finds ways to give these plays new life.

This weekend, they will perform Much ADO About Nothing in the outdoor setting of Godinton House and Gardens. This witty and fast-paced production, with contemporary twists, is sure to prompt laughter and smiles from the audience.

Just five actors bring the tale to life, using audience participation, slapstick and original music to create a memorable performance. In The Times last year, Ken Russell described The Pantaloons' performance as 'part alternative rock band, part thespian, part performance art, the result is wholly charming'.

The show starts at 6.30pm and tickets are priced from £5 to £12. For details and to book, go to [www.thepantaloons.co.uk](http://www.thepantaloons.co.uk).





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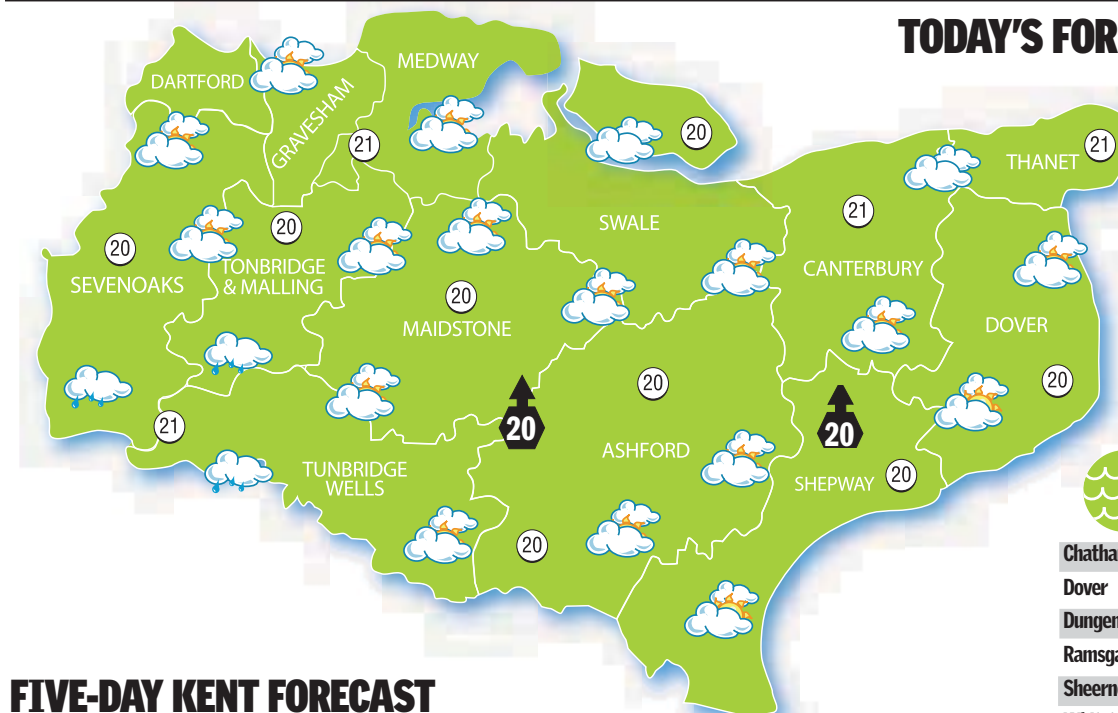
## AROUND THE WORLD YESTERDAY

Amsterdam	22°C	Madrid	34°C
Athens	32°C	New York	31°C
Barcelona	29°C	Paris	22°C
Beijing	24°C	Rome	30°C
Bombay	29°C	Sydney	16°C
Cape Town	13°C	Tenerife	34°C
Cardiff	19°C	Tokyo	27°C
Gibraltar	28°C	Vancouver	22°C
Hong Kong	33°C	Warsaw	29°C
Las Palmas	29°C	Wellington	8°C



## KENT'S WEEKEND HIGH TIDES

Chatham	Saturday	5:41pm	6.1m	Sunday	6:19am	5.9m
Dover	Saturday	4:09pm	6.6m	Sunday	4:57pm	6.4m
Dungeness	Saturday	3:54pm	7.6m	Sunday	4:47pm	7.2m
Ramsgate	Saturday	4:39pm	5.1m	Sunday	5:27pm	4.9m
Sheerness	Saturday	5:30pm	5.8m	Sunday	6:08am	5.6m
Whitstable	Saturday	5:36pm	5.4m	Sunday	6:18am	5.1m



## FIVE-DAY KENT FORECAST

	Thur	Fri	Sat	Sun	Mon
Ashford	20°C	22°C	20°C	20°C	22°C
Canterbury	21°C	23°C	21°C	21°C	21°C
Chatham	20°C	22°C	21°C	21°C	21°C
Dartford	21°C	23°C	22°C	22°C	22°C

Dover	20°C	21°C	19°C	20°C	20°C
Faversham	20°C	22°C	21°C	21°C	21°C
Folkestone	20°C	21°C	19°C	20°C	20°C
Gillingham	20°C	22°C	21°C	21°C	21°C
Gravesend	21°C	23°C	22°C	22°C	22°C
Maidstone	21°C	23°C	21°C	21°C	22°C
Ramsgate	21°C	23°C	21°C	21°C	21°C
Rochester	20°C	22°C	21°C	21°C	21°C

Sevenoaks	19°C	21°C	19°C	20°C	20°C
Sittingbourne	20°C	22°C	21°C	21°C	21°C
Tonbridge	21°C	22°C	20°C	20°C	22°C
Tun Wells	21°C	22°C	20°C	20°C	22°C



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MOONRISE 8.31am MOONSET 10.15pm

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## What's in this supplement...

INDEPENDENT businesses are the 'backbone of the economy' according to contributor Nick Rowell on page 27.

In a world where it is all too easy to fall into the supermarket clubcard mentality – just because it's easy – there are thousands of small businesses offering the customer something special.

This supplement looks to celebrate some of the independent business successes and,

hopefully, make you consider spending more of your money locally.

And for a few of you, it may provide the inspiration to set up your own business or to go it alone.

It is all too easy to become dragged down by the economic doom mongers and this supplement is a celebration of some of our most successful small businesses and a reminder that there is life after the credit crunch.

And it is the independent traders who are leading the way...

### Page 25

Why small businesses will lead Britain out of recession, and may offer you an opportunity for self-employment.

### Pages 26-27

Why independent entrepreneurs are the backbone of our economy and deserve your support.

### Page 28

How putting customers first has earned award-winning success for a family-owned garage

### Page 29

And the independent motorcycle retailer whose independence attracts customers from across the country

### Page 30

The boss of another award-winning small company with a solid growth record, reveals his secret of success.

### Pages 30-31

The landscape gardening firm with a environmental belief that's blossomed after only eight years.

### Pages 32

There are so many opportunities for you to benefit from independent traders who offer something unique.

### Pages 33

Why we are lucky to have some of the best local food and produce in the country and we talk to the boss of a company that is bringing the very best right to your doorstep.

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# Small businesses are the future of our economic success – support them

WHAT'S your choice: employed or self-employed? In the current economic climate, no one is safe.

And yet, there is a very strong case with compelling evidence that says the self-employed are better placed to survive than those who are employed – whatever their level.

It's not just that employed work is in big danger, it's also a critical factor that third world markets are fast catching on to capitalist values, and many in those cultures are prepared to work very hard for very little money.

Have you ever been to a street market in India or Africa, where those traders are selling like their lives depended on it? Well, the truth is, their lives do depend on it.

And those suppliers are already a big and growing part of our business culture here in Britain.

For example, lots of IT services are being sourced from abroad, and this is by small businesses here, including sole traders.

If I'm making employment look less attractive, then I'm only telling you how it is.

So what are the advantages to being a sole trader?

As a sole trader, you can react and adapt to market changes quickly without needing to get approval from somebody higher up.

You can come up with new services or products quickly to meet the changing needs of the market, something which the large multinationals can't do in a hurry.

And what you create for your customer is more choice, more local service (no call centre to wait for) and closer, more intimate relationships with your customer (if you do it right).

This offers a big advantage to the small business, because no one likes the call centre or the impersonal service. If you simply design your business so that someone answers the phone promptly and gives the customer real individual attention, you will stand out.

But don't get complacent just because you already have your own successful small business.

I recently bought a new Dell laptop and was blown-away with the after-sales and warranty support, even though I hadn't bought it (the warranty, that is). Their phone calls to me (yes, that's right, they called me back a total of six times) were from India and they over-delivered big time in relation to my expectation.

Over the next five to ten years, I guarantee that having your own business will become a massive advantage. This is going to become – and already is for some – the decade of the entrepreneur.

People with ideas, who can turn ideas into products, who can package those products, and find customers who really like and will pay for those products, will do well.

But it will need more than just that, of course.

And so to my first MUST: Do what the high-flyers do and 'take responsibility'. This is the com-

mon factor you see in those who are massively financially successful. They never look for excuses or reasons why not. They always accept that they are the cause, and the effect. Whatever they try, whether it succeeds or fails, is just another bit of learning and what they take from every failure is a growing opportunity to get closer to the idea that will work.

In order to succeed, you MUST go out there and fail! Napoleon Hill, author of think and grow rich said, 'Every failure brings with it the seed of an equivalent success.' That's what the big guys do. If you want to take advantage of our financial situation now, just go out there and try, and then try again and then try again. And then, just like Branson, or Trump, or Sugar, maybe you too will finally lose your virginity!

• **Written by QJ, The Extreme Inspirationist. QJ leads inspirational, practical seminars showing businesses how to make more money and how to leverage their relationships to greater profit at the next level.**

**For more information or for regular inspiration, see [www.theinspirationist.com](http://www.theinspirationist.com), email: [qj@theinspirationist.com](mailto:qj@theinspirationist.com), or call 0800 840 609.**

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## A positive future for the independents

By **Jo James**, Kent Invicta Chamber of Commerce Chief

“I think Nick’s piece neatly encapsulates the philosophy of and the importance to the economy of the independent sector.

As a Chamber of Commerce we, of course, support the entire business community, which includes everybody from sole traders to multinationals. It has to be said, however, that the majority of our members, and the majority of business within the area of our remit, are independents.

Indeed there is no doubt that the economic structure of this country is largely dependent on independent traders, always has been and probably always will be. It must also not be forgotten that from ‘little acorns, mighty oak trees grow’. Even today’s multi-national corporations, including the ‘too big to fail’ financial institutions, must surely have started out as part of what we now call the independent sector.

Public institutions, national and local, also depend heavily on input at their roots by smaller, independent traders.

So the independent sector can definitely be regarded as the backbone of our economy. It deserves both the recognition and support of all of us to ensure that the backbone remains strong and supple.”



# Back to our roots

“MY father was a yeoman, but had no land of his own; only he had a farm ... and hereupon he tilled so much as kept half a dozen men.”

So begins bishop Hugh Latimer’s first sermon preached before Edward VI. He goes on to explain how this same farm’s income enabled his father to enlist as a soldier at the King’s call-up, provide modest dowries for his daughters, and even pay for Hugh’s schooling.

### Backbone

It’s often said that independent business is the backbone of the economy – and it’s true: 98 per cent of businesses employ less than 50 people, and owner-run firms provide 58 per cent of Britain’s jobs and an even bigger share of new jobs and business innovation. Trevor Baylis and James Dyson represent the tip of the iceberg. What Latimer’s account also illustrates is how independent business is the backbone of society itself. Being your own boss isn’t just to “not dread a peevish master”: it empowers you to contribute to the common wealth.

Kent exemplifies this. Regular surveys by the British Chambers of Commerce show members of Kent’s biggest Chamber, the Kent Invicta, less hard-hit by the recession and quicker to recover

than elsewhere in the UK or even the rest of the South East.

Why? Well, we live in a beautiful, invigorating county, with long traditions of independent thought and action. Today this translates into two economic characteristics.

First, many of us trade with people we’ve known for years, making it eas-

ier to judge when it’s wise to extend credit (literally ‘trust’). Second, many already own their premises and means of production, and so are less indebted, with lower overheads.

This resourcefulness is good, and benefits every-



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# S Nick Rowell is director of policy at Kent's Invicta Chamber as well as running his own company, the Portable Business School. Here he looks at the reasons independent and small businesses are vital to our economy and why they deserve public support



one. The risk, as we notice global prosperity happening elsewhere but not reappearing here, is that our relative comfort will delay the one step most likely to improve our fortunes, and our children's. I mean a drive to leave our comfort zone and find new markets, by innovating and especially by exporting. The fact is, as things stand today we are collectively heading for the doldrums. The only future common wealth is if we yeomen make it happen. Even inward investment from outside Kent, unless we make it a springboard and grow our own enterprises, doesn't foster the necessary capital to endow the future life we hope for.

## Challenge

In War and Peace Tolstoy reflects on the arrogance of different nations. The Frenchman, he writes, is arrogant because he knows he is irresistible to men and women alike; the Italian is arrogant because – well, he's not really arrogant, just excitable. The Englishman is arrogant because he knows that he knows, already, everything worth knowing; and the Russian is arrogant because he knows that nothing is worth knowing.

Now, 200 years on, most of us can see enduring truth in these caricatures. Our opportunity and our challenge as owner-managers is this: to rest impotently on what we feel we know – or to sharpen up? Are we going to get into better shape, physically and organisation-

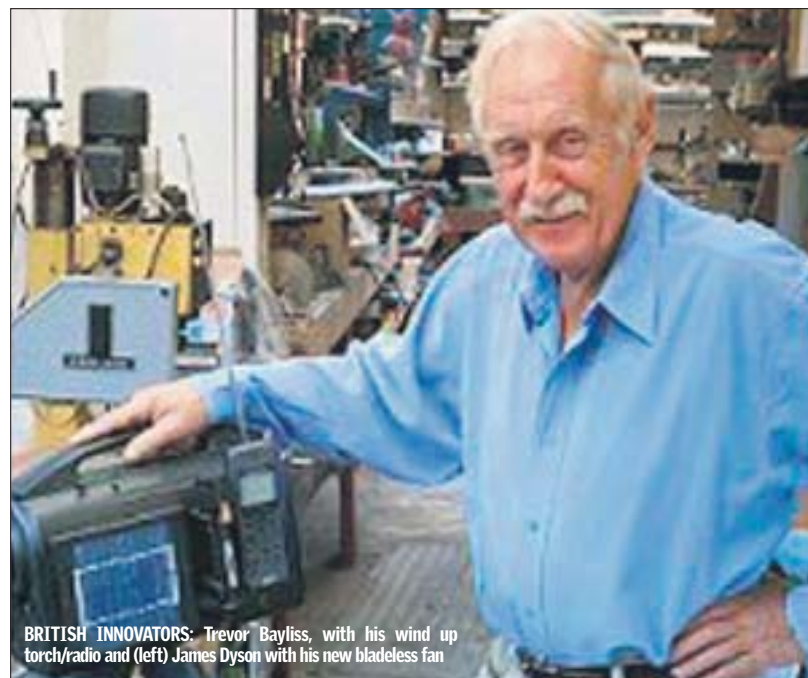
ally; to learn new skills; to take the risk of rejection by a hoped-for customer, learn our lesson and press on; to invest time, energy and cash in the hope of planting our banners – ie of transplanting our brands, for they are today's banners in peacetime – into places where they will flourish and draw new subscribers to buy into them?

I don't mean to be jingoistic about this (though Kipling's "If" is well worth taking to heart). The fact is, only our best efforts will do: the global competition is very determined and increasingly well-resourced. Our brands will only flourish if, after analysing our offer, we gear up to deliver exceptional value in distinctive ways that are hard to copy. We may supply goods and services abroad, mostly based on our culture or technical know-how.

Or we may, in markets abroad, promote our home strengths: tourism, for which Kent is so well-endowed; and study opportunities in English or skills we're rich in such as biosciences, IT software, or 'green' construction technologies.

Whatever strategy we pursue, success as ever will stem from our own vision and enterprise – funded, in the continuing absence of healthy banks, by ourselves.

• **Nick Rowell is managing director of the The Portable Business School, a management development and consultant company. Tel 01622 753568, [www.Tpbs.co.uk](http://www.Tpbs.co.uk).**



BRITISH INNOVATORS: Trevor Bayliss, with his wind up torch/radio and (left) James Dyson with his new bladeless fan

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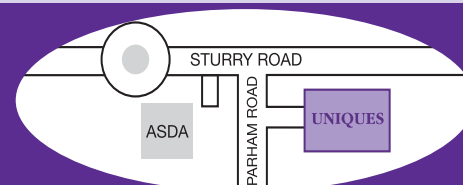
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# Putting customers first – it's a winning formula

A COMMON sense approach to customer service has meant one Ashford independent garage has managed to trade successfully for 27 years.

D & D Autos on Orbital Park, is a family-run firm started by Derek Petridge. It was winner in this year's Invicta Chamber of Commerce customer service award.

His daughter Lorraine Fuller who also works there said: "To get the prize was really exciting. We are an independent business and obviously garages do get a bad press for customer service but we have always had stringent checks that we have to have regarding customer service anyway.

"My dad thinks surely everyone looks after their customers like we do but we must be doing something different because of the testimonials we get from people and the fact they keep coming back."

Mr Petridge started the business with one service bay at a site in Victoria Road but last year moved to purpose-built premises at the trading park.

Mrs Fuller said: "My dad bought a piece of land built the new garage on it. We moved there in February 2009. It was a challenge amidst the recession but we had outgrown the old premises and our hands were tied to some

degree because the Victoria Road is going to be redeveloped as part of the new Victoria Way scheme."

At least the recession meant people were hanging on to their old cars which still needed to be serviced. And the new facilities meant the business could grow and expand into areas it was not able to cover before.

Mrs Fuller said: "We have drive-through MOT bays. We have invested in computerised wheel alignment equipment, tyre fitting facilities and new diagnostic equipment. Being a general garage we have to service many more makes and models than a main dealer so our investment in that equipment has to be broader.

"We now hope to be able to do fleet servicing because we have thirteen workshop bays and we are less restricted by our surroundings."

D & D autos were also highly commended in the business of the year category.

"Our customers were really pleased for us. We had letters of support. Once people have someone they know and can trust to look after their car you almost become like a family member.

"It's just common business sense really, if you treat your customers well and do the best you can for them then they will come back. We treat people how we would expect to be treated."



FAMILY BUSINESS: D&D Autos was started by Derek Petridge

# Get on

■ BY JILL HURST

IF YOU are planning on buying a motorbike you won't do much better than The Bike Shop in Faversham.

Based in The Mall this independent trader has been on the go since 1977 and won a plethora of awards including best South East dealer in 2008.

Founded by bike enthusiasts Tony Dunderdale and three times Isle of Man Grand Prix winner Thomas Knight each of their six employees is a bike enthusiast – perhaps the secret to this team's success.

## Success

Sales Manager Gareth Peppin, 48, joined the firm in 2006. He said: "We all love bikes and I think this is the key to our success. I moved to Kent and wanted to work with bikes and so came here. I genuinely look forward to coming to work.

"I think our strength is we pride ourselves on a personal customer service. We know all our customers by their first name and we have never had a complaint in the four years I've been here."

Gareth believes the high level of customer satisfaction is earned by not stretching the operation too far, providing a unique selling point when up against large corporations.

"The difference between us and the big companies is that we are not a production line. We sell around 300 bikes each year and that's



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enough. We don't offer huge discounts but sell at the price a bike is supposed to be. This way we can offer a one-to-one service and the customer leaves more satisfied."

The store is a Yamaha Franchise and runs with a day-to-day stock of around 100 bikes ranging from a Yamaha 125 scooter retailing at £1,600 to a £20,000 Yamaha V-Max. It also carries a large stock of second hand bikes of various models.

The staff also offer a complete service for novices taking care of everything from insurance to registration.

"A new learner could pick up something like a Yamaha YBR 125, learner bike for around £2,300," Gareth explained.

"This would include their insurance and we'd also organise a one day competence test, required to get them on the road until they take their bike test in about two years on."

Co-owners Tony and Tom have worked hard to make sure the shop is an integral part of the historic market town's sponsoring the annual classic car and bike show and sup-



**COMPLETE SERVICE:** The Bike Shop in Faversham sells a selection of bikes ranging from a Yamaha 125 scooter (left) retailing at £1,600 to a £20,000 Yamaha V-Max

porting speedway and grass track racing.

Tony is an active member of the vintage bike group in the town and according to Gareth has built up a fierce reputation as a bike technician.

"Tony is a fantastic bike technician and this brings people in from all over the country. He does tend to bring customers in from all over the place."

It's clear talking to Gareth that his passion

for bikes runs through his veins and this really is what sets The Bike Shop apart.

To find out more about The Bike Shop in Faversham visit [www.thebikeshopfaversham.co.uk](http://www.thebikeshopfaversham.co.uk) or telephone 01795 532365.



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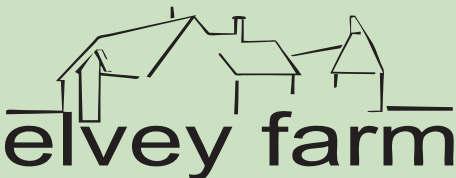
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## Entrepreneur shows award-winning strength

THE latest Kent Invicta Chamber of Commerce entrepreneur of the year says his success is due to having a bold approach to business despite the recession.

David Evans is joint managing director of Sunray, a leading manufacturer of high-specification steel doors, based in Ashford.

He said: "Over the last three years the company has gone from strength to strength. We have doubled our turnover, increased our workforce from 21 to 42 and won business of the year award in Kent for two years running. We were then third in the national finals. We are now perceived as one of the market leaders. We have invested heavily in plant and people and the business is growing well."



**MAN OF STEEL:** David Evans

"Customer focus is also important. We have to be flexible. We have the fastest lead times and are capable of changing and completing orders very quickly."

However, he is realistic about the difficult times ahead and how companies can be hit by things outside their control.

He said: "We had a detailed business plan and we have stuck to it. Our view is when we come out of this recession; we want to be in a fitter position. It is a bold attitude but we monitor things very closely."

The company has had to deal with a massive hike in steel prices which went up 38 per cent overnight. Mr Evans said: "That has a huge impact on us. We have to see whether we pass that on to our customers or whether we absorb it."

Mr Evans has sat on the Business Link Advisory Board, and is now a member of the chamber's economic development group.

# Twigging on to business survival

AN independent landscaping and environmental company priding itself on flexibility and a "chameleon like" ability to go with the business flow has been recognised for its skills.

Lamberhurst-based Twig Trading was judged as winner of the Kent Invicta Chamber of Commerce Business Awards 2010.

The company's managing director David Eyre was also a runner-up in the awards' entrepreneur of the year category.

Twig's experts have a wide range of skills from garden design to tree surgery to brick-laying and always ensure they take an environmental approach to managing the land.

Following growth in the business since 2002, Mr Eyre said he now plans to take on four extra staff in the coming months.

The firm added four staff to its team of six last year to carry out the treeplanting work at Thanet Earth – a pioneering glasshouse fruit and vegetable growing project.

Mr Eyre said: "It is an amazing feeling to have won the business of the year accolade. I am very proud of the tireless hard work the team put in. These awards recognise our val-



**BEFORE:** A typical project that Twig Trading would tackle

ues and the importance we place on conservation when carrying out landscaping and countryside management projects."

Mr Eyre founded the company in 2002 and over the past year, the team planted 19,100 trees.

Twig has almost doubled in size year-on-year for the past three years. Mr Eyre employs 10 people and expects to take on four more staff in the coming months to carry out work on education projects.

The firm has been designing new grounds for Sissinghurst Primary School, including

performance areas, outdoor classrooms, wildlife walks and vegetable plots.

Twig has also created a sensory garden at a school for children with additional needs in Gravesend, while in Berkshire it has been building a beach-themed play area. In Essex, the team is developing a wildlife and vegetable and flower growing area for a primary school.

An article on how to grow your own dinner was also a popular read in KOS Media's Tunbridge Wells newspaper.

Mr Eyre's wife Miranda has been instru-

## CROSSKEYS COACHES DAY TRIPS AND TOURS



### July

<b>Monday 19th</b>	<b>Ghent</b>	<b>£31.00</b>
<b>Thursday 22nd</b>	<b>Boulogne by Ferry</b>	<b>£24.00</b>
<b>Sunday 25th</b>	<b>Monets Garden</b>	<b>£42.00</b>
<b>Thursday 29th</b>	<b>London Eye &amp; Sealife Aquarium</b>	<b>£42.50</b>
<b>Friday 30th</b>	<b>Drusillas</b>	<b>£26.00</b>
<b>Saturday 31st</b>	<b>London Zoo</b>	<b>£27.00</b>

### August

<b>Monday 2nd</b>	<b>Le Touquet</b>	<b>£26.00</b>
<b>Wednesday 4th</b>	<b>Boulogne by Ferry</b>	<b>£24.00</b>
<b>Thursday 5th</b>	<b>Biddenden Vineyards Tour &amp; Wines, Vines &amp; Railway Lines</b>	<b>£34.95</b>
<b>Saturday 7th</b>	<b>De Panne</b>	<b>£20.00</b>
<b>Monday 9th</b>	<b>Afternoon Cite Europe</b>	<b>£14.00</b>

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**Tuesday 17th Portsmouth £18.50**

**Friday 20th Legoland £32.50**

**Saturday 21st Ostend £25.00**

**Sunday 22nd Chessington World of Adventure £34.50**

**Tuesday 24th Althorp House & Afternoon Tea £45.00**

**Thursday 26th Boulogne sur Mer £24.00**

**Friday 27th London Eye & Thames Cruise £37.50**

**Saturday 28th Boudewijn Seapark £37.00**

**Sunday 29th Rural Life Centre £25.00**

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Kent's Business of the Year winner Twig Trading was established in 2002 and has doubled in size each year since 2006. **Nick Ames** spoke to the husband and wife team behind a company that offers expertise in landscape gardening and land management with strong environmental principles and discovered a company that is looking forward to the future



**AFTER:** This transformation is why the business is an award winner

changing yourself to fit in with your surroundings. Adapting to the market and how it was changing was very important and we were able to do that."

The company was thrilled at the award.

"To be honest you never think you are going to win – you always think someone is doing what you are doing only better," said Mrs Eyre.

"But it seems we have been singled out for our ability and that is an immense source of pride to all of us at Twig."

Canterbury Cathedral Lodge was the venue for an awards ceremony and dinner.

A total of 130 people attended the event established in 2005 which has become one of the most prestigious business awards in the county.

The judging panel which made the difficult choices from a record number of entrants was made up from all aspects of the county's business community.

Twig has a team of 12 including Mr and Mrs Eyre and one of its secrets for moving forward is to ensure everyone works together – and knows they are appreciated.

Mrs Eyre said: "We really do have a great team and what I feel is so important is that we thank them."

"Not with huge sums of money – just saying thank you can be so important to keeping up feelings of team spirit and working together. It is something I feel has contributed in a great way to our success."

mental in the growth of the business.

She said: "We started when my husband really saw a gap in the market. He comes from a farming background – he loves being outdoors."

"We saw that a lot of people were moving into the countryside from London – but basically hadn't really got a clue as to what to do with the land."

"I came up with the name Twig – I wanted it to be memorable and we both realise marketing is very important. Then there's networking. David is extremely good at that aspect of the business."

Twig was going along smoothly but then came the recession which hit so many concerns.

Mrs Eyre said: "Our domestic business dropped and although we already had a couple of commercial clients that is the area we thought we should expand into. We put the emphasis on the business side."

"Rather than just look at the situation around us and say we cannot do what we used to do, we knew we had to change and accept the reality of the economic situation."

"It was rather like being a chameleon –

## Tree of life



TWIG has branched out into midwifery for plants with the launch of a new campaign for mums-to-be.

The company is calling on family and friends to plant a tree for newborns and young ones in the Maternitree campaign which aims to raise awareness of the link between population and our environment.

"Cut back on the plastic and the throw-away toys you give your baby and plant a tree that lasts for life instead," said Twig's managing director, David Eyre.

"Mums and dads can plant a sapling tree in their garden, or in a pot and watch the tree grow with the baby. It's a great way of putting children – and their families – in touch with the rhythm of nature, tending to the young trees."

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# Why local is important

THESE days, when most people do the majority of their shopping in giant supermarkets, out of town shopping complexes or city centre malls, it can be difficult to draw attention to a small business trading locally.

But with concerns being raised over community cohesion, social inclusion and the environment, local business has never been more important.

It's down to enterprising business owners to promote the importance of supporting local businesses so that the public understand why it matters and how it can benefit whole communities.

And it is down to the shopper to consider their own actions and what happens to their towns and communities if they turn their back on the many independents.

## Why do people shop with the big chains?

In order to tackle the trend toward supermarket shopping, it's important to understand why people choose it. Research indicates that the reasons they most frequently cite are the variety of products available and the convenience of having them all in one place.

Yet choice is so often better, and certainly wider ranging, from individual retailers.

So retailers need to get that message across.

Remind people how convenient it is to have a lot of small shops offering different products and services located in the area, and how convenient it is to be able to shop close to home.

It's OK to admit that big business has the



edge in some areas if you stress that there's a cost to this. For instance, you could have a poster featuring a pint of milk which acknowledges that it's cheaper in the supermarket but points out how much less time is spent if it can be picked up nearby, so that it still pays to shop locally.

## Why local produce is important

Businesses that purchase products locally, should remind customers that shopping with you means supporting local producers and cutting down on the environmental costs of long distance transport.

If you sell food, it also means getting fresher produce. And remind customers of the obvious thing: local businesses mean local jobs and increased opportunities for local people.

This in turn encourages the young to stay in

the area and become positively involved with the community. It cuts out the daily commute for many people and makes their working lives more pleasant. The Federation of Small Businesses runs regular campaigns on these issues, thereby getting the support of a strong backer with good media expertise and funding.

## Work together

It can be tough for a small business to make much of an impact on its own, but when you work together with others you can achieve much more. Organise local festivals to promote the diversity of businesses in the area.

This in itself is a reason for shopping there. Tourist guides will list shops that are unusual.

## Look after the customers who already support you

A significant number of people prefer to do



**DRIVE A HARD BARGAIN:** (Left) Servicing and car repairs are often best carried out by established, independent garages who do not carry main dealer overheads; and above, local produce bought locally is environmentally more sound

business locally precisely because they see supermarket promoters and big chains as unduly ruthless and unscrupulous. Make sure they know that your business is different and that people should support you not just because they don't like your rivals but because you have lots to offer to the local community.

Finally, don't forget to support local businesses yourself.

When any business needs a new product or service, look around to see if you can source it within your local area. This can make your life a lot easier, it can help to build business relationships where it really matters, and it gives you the opportunity to lead by example, showing people how it should be done.

• *Thanks to [www.localbusinessenterprise.co.uk](http://www.localbusinessenterprise.co.uk) for help preparing this article.*

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- Check exhaust system
- Inspect tyres and set pressures
- Report on tyre tread depth
- Visually check cooling system for leaks
- Check antifreeze content
- Check drive belts (excludes cam belt)
- Check all fluid levels
- Check battery condition
- Visually check front brakes pads and discs
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SUMMER means changes. We go on holiday. We take more days out. We eat outside. We drink outside. We change our lifestyles.

Yet, so often, while we allow our lives to be altered, for reasons long since lost in the global marketplace, we have lost touch with what the seasons mean to our intake of food and drink.

Because due to supply chains established by the major supermarkets, you can eat strawberries all year round. Asparagus is available 365-days-a-year.

But our reliance on foods being flown in from all four corners of the world has repercussions.

Jonathan Parker runs FoodforKent.co.uk an online venture operated out of a farm in Aldington, near Ashford. Its mission is simple. To supply, wherever possible, locally sourced food and drink in one place.

So just why should the seasons dictate our eating habits?

"We should eat seasonally and local where possible because firstly produce should arrive with you fresher, better quality, and it shouldn't have had to travel so far," explains Mr Parker.

"It also means we connect with the seasons and eat produce when it's at its best. As well as obviously supporting the local economy and growers."

Certainly in these times of economic uncertainty, there has, in generations past, been a shift towards looking inwards – and investing in those businesses and ventures which are on our doorstep. Those which create the jobs, which plough the money back into the community. The very



# Good for the environment

Buying your fruit and vegetables locally brings a host of benefits: as well as being good for you and arguably tasting better, it actually reduces the cost of transport both in cash terms and environmentally. **Chris Britcher** met Jonathan Parker who set up foodforkent.co.uk, which delivers a huge selection of local produce, including fish, meat and poultry direct to your door

## foodforkent.co.uk



glue, which keeps the communities together in the first place.

So that's the local economy ticked. Need more persuading? Then what about the classic environmental issues?

Mr Parker said: "In a time where food on a worldwide basis is at a shortage and oil prices are spiralling and so on and so forth, to eat produce that is being grown just down the

road has got to make sense. It also means we are reducing our imports in the most basic sense. And of course, finally and very importantly, we are reducing our carbon footprint through the food that we eat.

"The great thing for us in Kent is that we are blessed with not only some really fertile soil which grows diverse produce, from the very best potatoes to the best fruit, but also we

have sea on three sides so we have some wonderful fish and some great meat too."

"When you ask most people if they like local produce and want to eat seasonally, then invariably they say yes," explains Mr Parker. "When you ask whether or not they do, they invariably say no. Because they go to the supermarket and they walk past a beautiful bread counter and buy their bread there. Then they see all these other fantastic products, and it's all very convenient.

"We aren't trying to compete with the supermarkets head-on because the supermarkets have grown to the size that they are, by doing a very good job.

"What we can offer is a real insight into good quality local food and a personal service and if our customers want to pick up the phone and call us and get a little bit of information about where their strawberries have come from or indeed where their meat was from, the provenance, we're all ears.

"It's a tough market, but where we are, people continue to need to eat, so if we offer a product which is cost effective, people will continue to buy it.

"In 20 years time when supermarkets own huge swathes of land and grow carrots at 25p per kilogramme that don't taste of anything and stuff not used gets put in the bin, I think people will be screaming out for a change."



**SEASONAL TASTE:** Asparagus and strawberries are something to look forward to fresh during summer months

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## MOTORS NEWS



### Mean load-lugger from Skoda most economical

SKODA claims to have produced its most eco-friendly model ever – the new £13,740 Fabia Greenline II Estate.

It averages around 80mpg and emits a road tax exempt 89g/km of CO<sub>2</sub> – it's good for 932 miles on a single tank of fuel, says Skoda. It uses a new three-cylinder 75bhp turbocharged diesel engine and the Czech make has loaded the car with £800 of extra standard equipment, against the model it replaces, including cruise control, electronic stability programme, stop-start function and tyre pressure monitor.



### Hyundai makes savings in green and blue hue

TWEAKS to the aerodynamics and engine have resulted in bigger fuel savings for Hyundai's i20 three/five-door supermini (from £9,520).

In addition to this green benefit though, the Korean marque also has some 'blue' news: the dashboard and instrument illumination is now blue in the style of VW rather than red and Bluetooth phone connectivity with voice recognition is now standard on all models except the entry-level Classic. All i20s come with air con and electronic stability control.



### New Volvo's economy also offers great style

VOLVO is about to launch its most important car for ages – the all-new S60, available to order from £23,295 ahead of launch later this month.

Racy styling builds on the current car's sleek lines, without carrying over its handling deficiencies. Engines include an all-new five-cylinder 163bhp 2.0-litre D3 engine capable of a combined 54.3mpg, delivering economy combined with style, though the familiar Volvo twin-turbo D5 powerplant also gives 0-62mph in 7.8 seconds yet averages more than 50mpg.



**FLASH OF GENIUS:** The Spark replaced Chevrolet's popular Matiz and has enhanced its appeal as an mini-MPV by installing a trio of three-point seat belts across the back

# Chevrolet's bright spark

CHEVROLET'S new Spark city car needed to be good for the money after following on from the popular Matiz.

But the latter bowed out to some stunning deals so, on the face of it, the newcomer (£6,945-9,845) was always bound to look dearer.

Closer inspection of the crisply-drawn high-roof five-door Spark though, with its fashionably concealed rear door handles, actually shows it to be better value than the old stager.

As the Spark's profile implies, it is a spacious small car and Chevy has enhanced its appeal as a mini-MPV by installing a trio of three-point seat belts across the back, although it would be tight for three adults.

The Spark is currently available with 68PS (67bhp) 1.0-litre or 82PS (81bhp) 1.2-litre petrol engines; I haven't been able to drive the former, but the latter endows the little car with decent acceleration and the ability to cope with motorway hauls.

Okay, it is not the quietest and most refined small hatchback, but it rides well and the relatively high body does not loll into the bends –

## ROAD TEST CHEVROLET SPARK

BY STEVE LOADER

### STAR QUALITY

Driving appeal	★★★★★
Image	★★★★★
Space	★★★★★
Value	★★★★★
Running costs	★★★★★
Reliability	★★★★★
Green rating	★★★★★

no mean feat. Mid-range LS trim (from £8,445) is the most popular and brings remote central locking, interior upgrades, front fog lamps and a body-coloured rear spoiler.

And that seems logical after road testing the 'blinged up' LT flagship with electric windows all round, heated electric mirrors, roof bars, steering wheel audio controls, 15-inch alloys, climate control, exterior body kit and six-speaker stereo.

That takes the Spark to a less appealing £9,845 and a fairly ridiculous stance with those rails perched on a lofty roof.

And while the Spark cabin is quite eye-catching, with a retro display of gauges on top of the steering column, interior materials are a bit cheesy and actually look worse on the LT where some trays and bins are lined with a chrome finish likely to scratch badly with wear and tear – one of my regular observations on Chevrolets.

I also found the driver's seat uncomfortable; there is a shaped bolster at the back of the seats that I presume is designed to prevent you sliding around too much, but it just made my backside numb – maybe it was a problem with the test car.



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**159**, JTDm TI, 2009, abs brakes air conditioning alarm fitted alloy wheels cd player central locking climate control multiple airbags power steering, red, 16500 miles, £18500, Ashford, 0844 826 5918 (TRADE)

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**A6**, 4.2 quattro se tip, 2005, grey metallic with grey full leather, 37000 miles, £11950, Kent, 01795426700 (TRADE)

**1 SERIES**, 116i SE 5dr, air con, parking sensor, power steering, electric mirrors, abs, twin air bags, cd player, colour coded body, metallic paintwor, electric front windows, traction control, folding rear seats, rear headrests, 17" alloys, sonora metallic, 58000 miles, £7949, Maidstone, 01622 200 100 (TRADE)

**3 SERIES**, 320d, 2003, abs brakes air con alloys central locking immobiliser power steering remote central locking remote audio controls, grey green, 93000 miles, £4600, Canterbury, 0844 856 4494 (TRADE)

**3 SERIES**, 318 SE, 2004, abs brakes air con alarm fitted alloys cd player electric windows front fog lights immobiliser reverse parking aid sports seats traction control remote central locking isofix child seat points remote audio controls, green metallic, 59000 miles, £7000, Ashford, 0844 826 5918 (TRADE)

**3 SERIES**, 318 Ci SE, 2002, abs brakes air conditioning alarm fitted alloys central locking drivers airbag electric windows immobiliser power steering, mauve/purple, 58279 miles, £6000, Ashford, 0844 826 5918 (TRADE)

**X5**, 3.0d sport auto, 2005, black metallic with black dakota sport leather, 88000 miles, £13950, Kent, 01795426700 (TRADE)

**X5**, 3.0 sport auto, 2003, grey metallic with full sport black leather, 56000 miles, £10950, Kent, 01795426700 (TRADE)

**Z4**, SP0RT, 2006, alarm fitted central locking climate control electric windows front fog lights full service history heated seats metallic paint leather interior power steering single cd player sports seats tinted glass traction control spotlights auto headlights and wipers blind spot monitor, black, 38000 miles, £14000, Canterbury, 0844 856 4494 (TRADE)

**AVEO**, LT, 2008, abs brakes air conditioning alloy wheels cd player central locking drivers airbag electric windows immobiliser multiple airbags power steering, black, 20523 miles, £5495, Ashford, 0844 826 5918 (TRADE)

**AVEO**, LT, 2008, abs brakes air conditioning alloy wheels cd player central locking drivers airbag electric windows immobiliser multiple airbags power steering, black, 20523 miles, £5495, Ramsgate, 0844 856 4496 (TRADE)

**AVEO**, LT, 2008, abs brakes air conditioning alloy wheels cd player central locking drivers airbag electric windows immobiliser multiple airbags power steering, black, 20523 miles, £5495, Canterbury, 0844 856 4494 (TRADE)

**KALOS**, SX, 2005, abs brakes drivers airbag electric windows power steering, silver, 48000 miles, £3000, Canterbury, 0844 856 4494 (TRADE)

**KALOS**, 1.2 S, 2007, abs brakes air conditioning cd player electric windows power steering remote central locking isofix child seat points, silver, 27000 miles, £3000, Ashford, 0844 826 5918 (TRADE)

**KALOS**, 1.4 SX, 2007, abs brakes air conditioning alloy wheels cd player electric windows full service history immobiliser split folding rear seats tonneau cover remote central locking remote audio controls, silver, 23102 miles, £5000, Ashford, 0844 826 5918 (TRADE)

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**BERLINGO**, Multispace Xtr HDI, 7893079, air conditioning, power steering, cd player, radio, remote central locking, remote alarm, privacy glass, rear wash/wipe, rear headrests, electric front windows, adjustable steering column, cloth upholstery, twin air bags, abs, grey, 53600 miles, £5995, Plumstead, 020 8855 4000 (TRADE)

**BERLINGO**, Multispace Forte 16v, 7901079, power steering, abs, electric front windows, remote central locking, remote alarm, rear wash/wipe, adjustable steering column, cloth upholstery, twin air bags, blue, 25900 miles, £5995, Plumstead, 020 8855 4000 (TRADE)

**C1**, 3, gi57hrd, power steering abs, red, 23000 miles, £5495, Ashford, 01233 640100 (TRADE)

**500**, 1.2 Lounge 3dr Hatch, gk59vjg, pas, abs, remote central locking, front electric windows, radio/cd, side airbags, electricdoor mirrors, drivers airbag, space saver spare wheel, isofix child seat anchor points, body coloured bumpers, height adjustable drivers seat, silver metallic, 2444 miles, £9995, Tunbridge Wells, 01892 549766 (TRADE)

**500**, Sport, 2009, abs brakes air conditioning alloy wheels cd player central locking drivers airbag electric windows front fog lights immobiliser remote central locking isofix child seat points, bossanova white, 16400 miles, £10495, Ashford, 0844 826 5918 (TRADE)

**BRAVO**, 1.9, 2008, blue, 55 miles, £16100, Canterbury, 0844 856 4494 (TRADE)

**FIESTA**, Finesse 16v 3dr, 7965079, power steering, abs, twin air bags, central locking, rear wash/wipe, rear headrests, cd player, radio, silver, 48000 miles, £3995, Plumstead, 020 8855 4000 (TRADE)

**FIESTA**, 1.4 TDCi, 3907182, remote central locking, power steering, abs, air bag, rear wash/wipe, radio, white, 50000 miles, £5495, Sevenoaks, 01474 853034 (TRADE)

**FOCUS**, Style New Shape, 2008, abs brakes cd player electric windows immobiliser multiple airbags power steering remote central locking, grey, 13087 miles, £9700, Ramsgate, 0844 856 4496 (TRADE)

**FOCUS**, LX, 2007, non standard colour, 21117 miles, £7000, Ramsgate, 0844 856 4496 (TRADE)

**ACCORD**, 2.2 i-CTDi EX, 2007, abs brakes air con alloy wheels cd player central locking climate control cruise control diesel electric windows front fog lights full service history heated seats immobiliser metallic paint leather interior multiple airbags power steering tinted glass curtain airbags remote central locking, flint grey, 45294 miles, £11000, Ramsgate, 0844 856 4496 (TRADE)

**ACCORD**, 2.2 i-CTDi EX, 2007, abs brakes air con alloys cd player climate control diesel drivers airbag electric windows front fog lights full service history heated seats immobiliser metallic paint mp3 player leather interior power steering satellite navigation remote central locking remote audio controls, bronze, 21051 miles, £12000, Ramsgate, 0844 856 4496 (TRADE)



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**SAAB 9-3 1.9TiD Vector Sport** , 4 Doors, Manual, Saloon, Diesel, 2006 56 Reg , 112,000 miles, Metallic grey. Heated door mirrors, Folding rear seats, Radio/CD, Rear headrests, Steering wheel reach adjustment, Cruise control, Steering wheel rake adjustment, Front electric windows, Alloy wheels, Immobiliser, Electric door mirrors, Rear electric windows, ABS, Sports seats, Front fog lights, Front head restraints, Passenger airbag, Reverse parking aid, Remote central locking, Drivers airbag, Anti theft system, Adjustable steering column/wheel, Child locks, Leather seat trim, Service indicator, Park distance control, Locking wheel nuts, Trip computer, Navigation system, Multi function steering wheel, Space saver spare wheel, Electric mirrors, Alarm, Body coloured bumpers, Front armrest, Rear armrest, PAS, Air conditioning, CD, Central locking, Climate Control, Colour coding - Body, Foglights, Full Service History. Insurance Group:12, Fully integrated Navigation system, Mobile phone Bluetooth connection. Buisness Pack. 6 Speed gearbox, .....**£6,995**

**SAAB 9-3 1.9TiD Linear** , 4 Doors, Manual, Saloon, Diesel, 2006 06 Reg , 70,763 miles, Metallic BLUE, MOT-04-2011, 2 Owners. ABS, Air conditioning, Heated door mirrors, Folding rear seats, Radio/CD, Rear headrests, Steering wheel reach adjustment, 3x3 point rear seat belts, Steering wheel rake adjustment, Alloy wheels, Multi function steering wheel, Full Service History, Immobiliser, Cloth upholstery, Side airbags, Front electric windows, Electric door mirrors, Rear electric windows, Audio remote control, Cloth seat trim, Isofix child seat anchor points, Front head restraints, Passenger airbag, Remote central locking, Drivers airbag, Service indicator, Space saver spare wheel, Alarm, Front armrest, Rear armrest, Traction control, Body coloured bumpers, PAS, Trip computer, Height adjustable drivers seat, Anti theft system, Child locks. Insurance Group:12, Bluetooth phone connection .....**£6,295**

**SAAB 9-3 1.8T Linear Sport** , 4 Doors, Automatic, Saloon, Petrol, 2005 05 Reg , 63,277 miles, Metallic Grey, 2 Owners. Heated door mirrors, Radio/CD, Rear headrests, Cruise control, Front electric windows, Alloy wheels, Immobiliser, Electric door mirrors, Rear electric windows, Multi function steering wheel, Audio remote control, ABS, Cloth seat trim, Front head restraints, Front fog lights, Passenger airbag, Reverse parking aid, Remote central locking, Height adjustable drivers seat, Drivers airbag, Service indicator, Cloth upholstery, Trip computer, Alarm, Body coloured bumpers, Front armrest, Part Service History, Rear armrest, PAS, Air conditioning, Central locking, Climate Control, Computer, Park distance control, Power assisted steering, Remote locking. Insurance Group:12, .....**£6,195**

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## PROPERTY NEWS

### Developer is reassured by improving market

HOUSEBUILDER Bovis Homes has announced "solid" half-year figures and said it is to resume its dividend at the end of the current financial year.

In January last year, the group said it would not pay a dividend as the housing market downturn hit the company hard, forcing it to slash headcount.

The company said at the end of 2008 it was experiencing the worst trading environment "for many years".

However, the improvement in the housing market has meant the company has now completed 803 homes in the first half of 2010 – up six per cent period a year ago. It added the average selling price of private homes rose to £163,500 from £160,400.

In a statement, the company said: "Given the confidence the board has in the medium-term prospects of the group arising from its investment in new land opportunities and the group's strong net cash position, the board intends to resume dividends at the end of the current financial year.

"The new homes market remains subdued with ongoing liquidity issues in the first-time buyer market limiting the number of transactions," it added.

However, like other housebuilders, it warned of the ongoing problems first-time buyers face in obtaining a mortgage without a hefty deposit.

### Protect your interest rate, urges the expert

AN independent mortgage expert has launched a new product designed to protect consumers from unexpected interest rate hikes.

The Interest Rate Protector is described by creators John Charcol as "interest rate protection without the expense of a fixed rate".

It will cap a borrower's interest rate at a level of their choosing and for a period of time that they determine, allowing customers complete choice of how to repay their mortgage.

"With many borrowers currently enjoying the benefits of an ultra low interest rate environment, those on a variable rate risk some tough times ahead when rates, as they simply have to at some stage, rise," said John Charcol's Ray Boulger.

The traditional way to combat this is to switch to a fixed rate deal, but Mr Boulger insists the Interest Rate Protector provides a cheaper alternative.



**INNOVATIVE:** The development has been named Peto Close, in honour of the engineer who put Folkestone on the railway map, giving the town vital links to London

# Inspirational name is given to new homes

A NEW development of 37 homes in Folkestone has been named in honour of the famous Victorian engineer who helped put the town on the map.

Peto Close has been named after Sir Samuel Morton Peto, who built the London, Chatham and Dover Railway which reached Folkestone in 1843, cementing the town's role as a major cross-channel port.

The £4.7 million development by Town and Country Housing Group is on land off Eastfields, Folkestone, near to the landmark Foord Viaduct which carries the railway line that Peto built across the valley.

The homes range from one bedroom flats to three bedroom houses and will help to meet the huge demand for affordable housing in the Shepway District Council area.

Town and Country's acting development director Colin Lissenden said: "Sir Samuel was one of the Victorian era's most respected

■ BY NICK AMES

engineers and we are delighted the homes are named after him.

"He was a skilful innovator and we would like to think that he would have taken a great interest in the modern methods of construction with which these homes have been built by local contractors Jenner."

The homes meet required standards for energy efficiency, quality of construction and also security.

Residents Brian and Caroline Walters, who moved into Peto Close with their children Robyn, Stuart and Curt, were full of praise for their new home.

"It's very spacious and has lots of storage space," said Caroline. "The bills are a lot cheaper. It's lovely."

The homes were let through Kent Homechoice, the system which allows eligible people to 'bid' on the homes they would like to live in.

"They attracted an unprecedented level of interest when they were advertised.

Shepway District Council's cabinet member for housing, Cllr Keren Belcourt, officially opened the new homes.

She said: "The council is making good progress in meeting the need for additional affordable homes in Shepway.

"Over the next year we will be working hard to provide affordable homes in other high need areas of the district, including more homes provided in partnership with Town and Country."

Akin Durowoju, head of area at the Homes and Communities Agency which gave a grant of £2.1m towards the project, said: "I'm delighted we've been able to support this sustainable and affordable development right in the heart of Folkestone.

"The Town and Country Housing project in Peto Close is great news for the area, and we will continue to support local communities in creating new and affordable places for people to live and work."

**IF YOU ARE THINKING OF MOVING, TAKE A LOOK AT HOMES AND DEVELOPMENTS ACROSS THE COUNTY @ [yourkenttv.co.uk](http://yourkenttv.co.uk)**



# AUCTION

## Three-Day July Sale

Covering Kent, SE London, Sussex, Surrey, Hampshire, Wiltshire & Isle of Wight

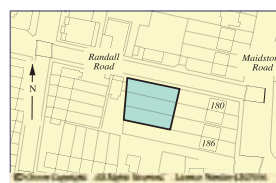
Day One - The Ramada Hotel & Resort, Maidstone - Monday, 26th July - 11am.

Day Two - The Hilton Brighton Metropole - Tuesday, 27th July - 11am.

Day Three - The Rose Bowl, Southampton - Wednesday, 28th July - 11am.



**SHORNE**  
Agricultural Building in 15.8 Acres  
Guide: £190-200,000



**CHATHAM**  
Site for Four Semi-Detached Houses  
Guide: £210-220,000



**GRAVESEND**  
House for Improvement  
Guide: £85-90,000



**CHATHAM (STREET END RD)**  
Semi with Development Potential  
Guide: £140-150,000



**CHATHAM (STREET END RD)**  
New Bungalow for Completion  
Guide: £140-150,000



**HOLLINGBOURNE**  
3 Individual Parcels of Grazing Land  
Guides: £25-30,000; £40-45,000; £50-55,000



**CHATHAM**  
Bungalow & 1.2 Acre Development Site  
Guide: £450-460,000



**SEVENOAKS**  
Office Premises for Conversion  
Guide: £240-250,000 Per Lot



**CHATHAM**  
HMO Investment  
Guide: £190-195,000



**CHATHAM**  
Four Flats for Investment  
Guide: £140-150,000

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**ROCHESTER**  
Semi for Improvement  
Guide: £160-170,000



**GILLINGHAM**  
Double Fronted Semi  
Guide: £135-145,000



**GILLINGHAM**  
Semi-Detached House  
Guide: £120-130,000



**CHATHAM**  
Detached House in 0.4 Acres  
Guide: £280-290,000



**WALDESLADE**  
Bungalow for Improvement  
Guide: £155-165,000



**SITTINGBOURNE**  
Property on 0.6 Acre Plot  
Guide: £425-435,000



**SITTINGBOURNE**  
Large Semi for Improvement  
Guide: £160-170,000



**SHEERNESS**  
Large Detached Corner Property  
Guide: £200-210,000



**FOLKESTONE**  
House is Favoured West End Location  
Guide: £320-340,000



**RYE**  
Former Care Home with Residential Use  
Guide: £230-240,000



**ROCHESTER**  
Semi Plus Development Plot  
Guide: £230-235,000



**Guide:**  
£30-35,000



**GILLINGHAM**  
House for Improvement  
Guide: £85-90,000



**RAINHAM**  
19 Garages for Investment  
Guide: £90-95,000



**NORTHFLEET**  
Semi for Improvement  
Guide: £115-125,000



**CHATHAM**  
Semi Det House for Improvement  
Guide: £95-105,000



**GRAVESEND**  
Bungalow for Renovation  
Guide: £85,000 Plus



**STROOD**  
Three Bed Semi for Improvement  
Guide: £75-85,000



**ADDINGTON**  
Plot for Two-Bedroom Bungalow  
Guide: £110-120,000



**BOUGHTON MONCHELSEA**  
Implemented Planning for Caravan Park  
Guide: £50-60,000



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### Dover Offers in excess of £135,000

Three bedroom semi detached home is situated in the popular residential area of Maxton, has been in the same family for the last 38 years & is in need of some updating.

Dover Office

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### Newchurch £375,000

Marten Farm is a traditional country property. Kitchen, lounge, dining room four bedrooms. Garden & garage.

New Romney Office

01797 363194



### Lydd on Sea £159,950

Three bedroom link-detached bungalow. Lounge/diner, kitchen. Gardens with garage and off road parking for sale with no chain.

New Romney Office

01797 363194



### Dover £86,950

Three bedrooms, two reception rooms, kitchen and separate wc from bathroom. New bathroom suite, new kitchen and windows required throughout.

Dover Office

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### Greatstone £239,950

Three bedroom detached bungalow. Kitchen, shower room with separate wc. Garage & driveway.

New Romney Office

01797 363194



### Dover £90,000

OPEN HOUSE 11am - 12 NOON SATURDAY 17th JULY 2010. Two/three bedroom mid terrace house.

Dover Office

01304 207099



### Folkestone Offers in excess of £130,000

This is a spacious three bedroom property in Folkestone. Two reception rooms, bathroom and separate WC.

Folkestone Office

01303 250757



### Etchinghill Offers in excess of £175,000

Two bedroom detached bungalow. Lounge, conservatory, kitchen & shower room. Gardens, garage & off street parking.

Folkestone Office

01303 250757



### Whitfield £140,000

Two bedroom end of terrace house. Lounge, dining area, play room, fitted kitchen, landing, two bedrooms, bathroom/w.c., off road parking for several vehicles.

Kearsney 01304 823714



### Lydden £180,000

Three bedroom semi detached chalet bungalow. Lounge, kitchen, separate wc & conservatory. Off road parking & garden.

Dover Office

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# Bairstow eves

**Dover 01304 201806**  
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## WHITFIELD

**Dover 01304 201806**

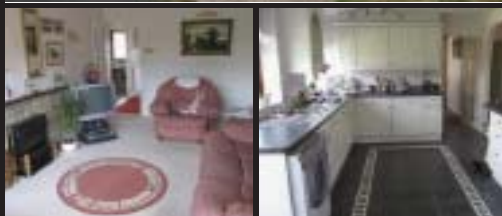
**£275,000**



This property really does have everything you need! Offered to the market chain free, Bairstow Eves are delighted to present this four bedroom detached property in the sought after location of Whitfield. Set in a cul de sac location and backing on to fields, this property benefits a detached garage with driveway for two cars, a front lawn garden as well as a lawned rear garden with patio area.

The property comprises an 'L' shaped lounge with double glazed patio doors overlooking the rear garden, a spacious kitchen, dining room, study, downstairs wc and good sized entrance hall to the ground floor. The first floor consists of four double bedrooms, all with a built in storage cupboard and family bathroom with bath and shower cubicle.

The property also boasts full central heating system, double glazing and is highly recommended to view.



## FOLKESTONE

**Folkestone 01303 259211**

**OIEO £130,000**



Offered for sale with no chain! Located within close proximity to local schools and shops, access to M20 and a short walk from Folkestone Central Mainline Train Station and its High Speed Link to London.

Arranged over three floors this family home benefits from lounge and kitchen/diner to the ground floor, with two bedrooms and WC to the first floor with a further bedroom and bathroom to the second floor. Further benefits include double glazing, gas central heating and a rear garden.

Internal viewing is highly recommended to appreciate in our opinion a spacious family home.



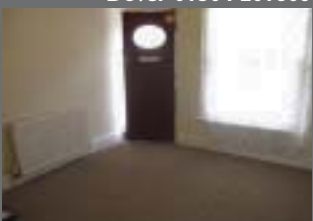
## DOVER

**Dover 01304 201806**



**£130,000**

Four bedroom mid terrace house. Recently re decorated and modernised throughout. Chain free. Two reception rooms. Ground floor bathroom. Gas



central heating.

## DOVER

**Dover 01304 201806**



**£140,000**

Bairstow Eves are delighted to present this well presented three bedroom terrace home to the market. The property is offered chain free and is set in a popular



location of Dover, nearby to local schooling and amenities.

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## HAWKINGE

**Folkestone 01303 259211**



**£180,000**

NO CHAIN. Four bedroom family house. Ground floor entrance/conservatory, lounge, kitchen, separate dining room, cloakroom, bathroom, 2nd conservatory to



the rear. Driveway, off road parking for several vehicles and an enclosed rear garden.

## HYTHE

**Folkestone 01303 259211**



**£239,500**

Recently modernised throughout to include new kitchen and bathroom. Good size four double bedroom family home with two receptions offered with



no chain.

## WHITFIELD

**Dover 01304 201806**



**OFFERS IN EXCESS OF £175,000**

Terrace house with lounge, kitchen and shower room downstairs. Upstairs are three bedrooms. Garden. Double glazing and central heating.

## DOVER

**Dover 01304 201806**



**OFFERS OVER £50,000**

One bedroom flats in a block in a central location of Dover. Ideal for investors. Lounge, kitchen, double bedroom and bathroom. Some flats come with garden.

## FOLKESTONE

**Folkestone 01303 259211**



**£120,000**

Self contained split level apartment with private entrance. Two double bedrooms, lounge, well fitted kitchen, bathroom & separate wc. Some period features.

## PUBLIC NOTICE

**Folkestone 01303 259211**



Hide & Seek, Stone Street, Stanford, Ashford, Kent, TN25 6DE

We are acting for the mortgagees and have received an offer of £155,000 on the above property. Any interested parties must submit any higher offers in writing to the selling agent before an exchange of contracts takes place.

## HYTHE

**Folkestone 01303 259211**



**£180,000**

Two bedroom semi-detached bungalow. Lounge, kitchen with breakfast bar, conservatory, two bedrooms, bathroom, off road parking for numerous vehicles.



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## Dover £325 Per Month/Deposit £325



1 bedroom unfurnished 2nd floor self contained flat ideally situated for town centre and local amenities. It comprises of entrance hallway, large lounge, double bed, modern fitted kitchen to include gas hob & oven, large bathroom, security entry phone, full gas central heating & on road parking.

## Dover £750 Per Month/Deposit £750



3 bedroom 2nd floor furnished apartment in town centre location ideally situated for ferry terminal and local amenities. It comprises of entrance hallway with security entry phone system, 2 double beds & 1 single, fitted kitchen to include cooker and washing machine, lounge with balcony.

## Dover £413.65 Per Month/Deposit £413.65



Spacious one bedroom 3rd floor flat in town centre location. This apartment forms part of the recent Metropole conversion and comprises of entrance hallway, large lounge, fitted kitchen, bathroom with electric shower, double bedroom, storage heating and security entrance phone.

## Dover £335 Per Month/Deposit £335



Comfortable studio flat with lift access, kitchen and bathroom, full gas central heating, good decorative order and carpets. Situated in the town centre, convenient for shops, supermarkets and ferries. MUST BE OVER 24 YEARS OLD. HOUSING BENEFIT ACCEPTED WITH GUARANTOR.

## Folkestone £450 Per Month/Deposit £450



1 bedroom unfurnished 2nd floor flat close to town centre and recreational facilities. This spacious property has been newly decorated throughout and comprises of entrance hallway, good size lounge with woodland views, large double bed, new fitted kitchen to include electric hob and oven.

## Dover £513.08 Per Month/Deposit £513.08



2 Bedroom unfurnished 1st floor apartment in town centre location close to seaford, ferry terminal and local amenities. This well presented property comprises of entrance hall, 2 double beds, lounge with tv and satellite points, modern fitted kitchen (no white goods included) good size bedroom.

## Dover £365 Per Month/Deposit £365



1 bedroom, 1st floor flat within walking distance of town centre consisting of lounge, fitted kitchen, bathroom, gas central heating and double glazing. HOUSING BENEFIT ACCEPTED WITH A GUARANTOR. STRICTLY NO PETS AVAILABLE NOW.

## Dover £425 Per Month/Deposit £500



2 bed unfurnished mid terraced house located in a popular residential area close to town, local schools and amenities. This well presented property comprises of 1 double size bed & 1 single, lounge, dining room, fitted kitchen, bathroom, full gas central heating, rear garden, d.g. & on road parking.

## PROPERTY OF THE WEEK



## Dover £595 Per Month/Deposit £700

3 bedroom modern unfurnished semi detached house in popular residential location close to local schools and amenities. This well presented family home is in good decorative order throughout and consists of entrance lobby, good size lounge, 2 double bedrooms and 1 small single, bathroom with electric shower over bath, conservatory, downstairs cloakroom, full gas central heating, double glazing, rear garden laid to lawn with shed and paved patio area and off road parking for two vehicles. WORKING PEOPLE ONLY. NO PETS. AVAILABLE NOW.

## Folkestone £450 Per Month/Deposit £450



2 bed unfurnished 1st and 2nd floor maisonette in close proximity to town centre, seaford and local amenities. This property is in good decorative order throughout and comprises of entrance hallway, 2 double bedrooms, modern fitted kitchen with dining area to include gas hob and oven.

## Folkestone £350 Per Month/Deposit £420



1 bed unfurnished top floor apartment ideally situated for town centre, mainline railway station and all local amenities. This property is in very good decorative order throughout and consists of entrance hallway, good size lounge, double bed, bathroom, fitted kitchen to include electric cooker and fridge.

## River £375 Per Month/Deposit £375



1 bed self contained unfurnished top floor apartment. In a well maintained modern purpose built block, this very well presented flat is in excellent decorative order throughout and consists of entrance hallway, open plan kitchen/living room with laminate flooring, double bedroom, bathroom.

## Dover £450 Per Month/Deposit £450



2 bed unfurnished ground floor apartment ideally situated for town centre and local amenities. This well presented property consists of entrance hallway, good size lounge with laminate flooring, 1 double bed & 1 single, fitted kitchen, full gas central heating and security entry phone system.



# Make a wise move

Find the ideal home in the right location



What houses have been sold in the area



Look for what schools are in the area



Look for transport links in the area



Find the nearest local supermarkets



Use [www.PropertyforKent.co.uk](http://www.PropertyforKent.co.uk) where you can search through more than 10,000 homes for sale across the county.

Online you can view full property particulars, location map and agents details, plus find out about current house prices in the area, schools, transport links and even where the nearest supermarket is.

## PropertyforKent.co.uk

The smart way to find your next home



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**TO ADVERTISE:** **EMAIL US @:** [appointments@kosmedia.co.uk](mailto:appointments@kosmedia.co.uk) **TELEPHONE US ON:** 01303 817040 **FAX US ON:** 01303 817004

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- OTHER
- PRINT, PACKAGING, DISTRIBUTION
- PR, MEDIA, JOURNALISM
- PUBLIC SECTOR, SOCIAL SERVICES
- RETAIL, WHOLESALE, SALES
- SCIENTIFIC AND PHARMACEUTICAL, RESEARCH
- TRANSPORT, LOGISTICS, AVIATION

**Senior & General Appointments 50-52**

## Flexible Working Opportunity

Would you like to join a dynamic team selling leading edge business software to the hair and beauty salon market and create your own working environment with excellent earning potential? Basic PC and great communication skills are essential.

If interested email: [nigel.gethins@syntos.co.uk](mailto:nigel.gethins@syntos.co.uk) or call **07831 683647** with contact details

Why not check out our website at [www.syntos.co.uk](http://www.syntos.co.uk)



## RECEPTIONIST REQUIRED

Initially for 6 months only but with a view to possible permanent position after initial period. 20 Hrs per week 3 mornings and 2 evenings - must be flexible

Apply in writing with CV to Mrs Jill Blackman, Practice Manager, Sun Lane Surgery, 5 Sun Lane, Hythe, Kent, CT21 5JX or [jill.blackman2@nhs.net](mailto:jill.blackman2@nhs.net) Closing date Friday 30th July

## CLEANER REQUIRED

10 hrs per week (2 hours per day) either early mornings or evenings after 6.30pm Apply to Mrs Jill Blackman, Practice Manager, Sun Lane Surgery, 5 Sun Lane, Hythe, Kent CT21 5JX or [jill.blackman2@nhs.net](mailto:jill.blackman2@nhs.net) Closing date Friday 30th July

## Young Person's Drug and Alcohol Criminal Justice Worker

£21,519 - £27,849 Fixed term until end March 2011  
Essential Car User Allowance of up to £1,239  
Based Ashford/Folkestone/Dover

This post includes managing a caseload of young people (10-18 years) who are involved in the Youth Offending Service and are misusing drugs and/or alcohol and experiencing complex difficulties.

These may include concerns around mental health, safeguarding, homelessness, offending and chaotic substance misuse issues. We are looking for someone with good substance misuse knowledge, excellent communication and casework skills and proven experience of working with young people presenting with complex needs. Possession of, or working towards a relevant professional qualification is essential.

Application forms and job descriptions can be downloaded from [www.kca.org.uk](http://www.kca.org.uk) or call 01795 590795 selecting option three. Please quote reference number 679.

Closing date: 19 July 2010.  
Interview date: 28 July 2010.

KCA (UK) is committed to the principles of equality of opportunity for all and welcomes applications from people with experience of substance use or who have had previous problems with substance misuse.  
Charity No: 292824

[www.kca.org.uk](http://www.kca.org.uk)



Progressive, Responsive, Effective

The Spencer Wing is the independently owned and managed 22 bed private hospital situated on the QEOM Hospital site.

The continuing growth of our business has resulted in vacancies for the following staff:

## Senior Staff Nurse

### Full-time position

Qualifications: Registered Nurse 1st Level  
Minimum 2 years post registration/equivalent experience  
Evidence of continual professional development  
ENB 998 Teaching and Assessing Course or equivalent

To discuss these opportunities or to arrange an informal visit, please contact  
**Vicky Smith or Mary Guarnieri - 01843 234555 Ext: 62207**

For job description and application form please contact:  
**Jo Edwards, East Kent Medical Services Ltd**  
The Spencer Wing, QEOM Hospital, Ramsgate Road, Margate, Kent CT9 4BG  
Telephone: 01843 234556 Fax: 01843 296333  
E-mail: [jo.edwards@thespencerwing.com](mailto:jo.edwards@thespencerwing.com)

The Spencer Wing is an equal opportunity employer  
This position is subject to a Criminal Records Bureau Disclosure check

To advertise in this section

**01303 817040**

## Do you want to 'Make a Difference'? CHARITY TRUSTEES WANTED

**Salary:** £00.00 (Voluntary Position)  
**Based:** Faversham, Kent  
**Benefits:** A great sense of satisfaction  
Making a valuable contribution to society  
The opportunity to use your skills, knowledge and experience  
The occasional lunch!

Avante Partnership is a highly respected Kent based charity that provides a diverse range of services that care for and support almost 5,000 people in Kent, Medway and South London. We employ almost 2000 people who are passionate about what we do and have an annual income of over £33m pa. The Board of Trustees have recently undertaken a Governance review and are looking to recruit a number of new Trustees who have experience and knowledge in the areas of dementia, the provision of homecare services and children, young people and families. We're also looking for potential Trustees who can make a genuine contribution to our work. You may have a business, community, social care, educational, health or local authority background. We don't mind, we just want great people!

The Board meets 4 times a year during the working day and is supported by a number of Operating Boards and Committees. The Board also holds two Away Days a year with the Management Team

**Interested?** Want to find out more? Have a look at our website [www.avantepartnership.org.uk](http://www.avantepartnership.org.uk). For an informal conversation, please contact **Cedric Frederick, Avante Partnership's Chief Executive** on **01795 597400**

**Heard enough?** Please send Cedric your CV and a covering letter setting out why you'd like to join our Board to [cfrederick@avantepartnership.org.uk](mailto:cfrederick@avantepartnership.org.uk) or marked 'Private and Confidential' to **Avante Partnership, De Gelsey House, 1 Jubilee Way, Faversham, Kent ME13 8GD**



Required 1st September 2010

## COVER SUPERVISOR

Kent Scheme 6 point 17 (within the range of 17 - 20)  
36.5 hours per week  
Term time only plus 2 INSET days (which equates to £15,125)

A dynamic and energetic individual is required to supervise students completing private study tasks and to cover classes for absent teaching staff across the curriculum.

Full details are available on our website:  
[www.folkestoneacademy.com](http://www.folkestoneacademy.com)  
or telephone for an application pack.

**Closing date: Thursday 15 July 2010 @ 12pm**

The Folkestone Academy is committed to the safeguarding of children and promoting the welfare of children and young people and expects all staff and volunteers to share this commitment. This post is subject to an enhanced CRB check. The Folkestone Academy is an equal opportunities employer.

The Folkestone Academy, Academy Lane,  
Folkestone, Kent CT16 5PP • Tel 01303 843400  
Email: [admissions@folkestoneacademy.com](mailto:admissions@folkestoneacademy.com)

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# Career opportunities at MidKent College

MidKent College based in the Medway Towns and Maidstone is seeking to appoint an outstanding individual in the following areas:

## Lecturer in Electrical Installation

**Ref: P0357**

**Salary: £28,463 - £32,251 per annum (dependant on qualifications and experience) Medway**

We are looking to recruit an enthusiastic individual to deliver Electrical Installation to learners studying from level 1 to level 3. The successful candidate will contribute to the development, delivery and teaching of Electrical Installation programmes. The ideal candidate must have a current knowledge and practical experience of the Building Services Industry, have sufficient teaching experience and educated to Level 3 or the equivalent in the relevant field. The successful candidate must have; an Advanced Craft Certificate, including Inspection and testing of Installations and possess either a D32/34 or A & V Awards and hold a recognised teaching qualification or be willing to work towards one. Good IT skills and the ability to work within a team are essential.

## Lecturer in Foundation Programmes

**Ref: P0121**

**Salary: £24,096 - £28,963 pro rata (dependant on qualifications and experience) 30 hours per week Medway**

The College is looking to recruit an outstanding individual to participate in the delivery of Foundation Programmes across the College. The role will involve working with Learners with learning difficulties and/or disabilities and ensuring that learners develop and achieve the skills they need to progress. The successful candidate will hold or be willing to work towards a recognised teaching qualification.

## Additional Learning Support Tutor/Assessor Ref: P0378

**Salary: £24,792 - £28,311 per annum (dependant on qualifications and experience)**

**Hourly paid roles also available Maidstone/Medway**

We are looking to recruit an exceptional candidate to assist with learning support for students with additional learning support needs. The ideal candidate will be able to demonstrate experience in and knowledge of tutoring, assessing and supporting learners with difficulties and disabilities. The successful candidate will hold or be willing to work towards a recognised assessing certificate.

## Personal Tutor

**Ref: P0499**

**Salary: £20,674 - £23,212 per annum (dependant on qualifications and experience) Maidstone**

As a Personal Tutor you will plan and deliver a full range of group tutorials to learners with a wide range of abilities. You will also be responsible for a range of supportive activities including one-to-one tutorials. You will be able to work with minimum supervision and have experience of working in a coaching, mentoring or teaching capacity and be willing to undertake an appropriate teaching qualification.

## Front Line Events Co-ordinator

**Ref: M0450**

**Maternity Cover – fixed term contract Salary: £16,005 - £19,127 per annum Medway**

The successful candidate will arrange, develop and deliver activities to facilitate student learning through training and experience at events. You will efficiently organise frontline events, including liaison with event organisers and Lecturers, supporting the College in the effective running of the frontline programme. Excellent communication skills and a recognised customer service qualification are essential as well as, experience of driving a minibus and holding a full, clean driving license with Class D entitlement or a current PCV license.

## Technician in Hair and Beauty

**Ref: P0277**

**Salary: £15,453 - £17,243 per annum Medway**

We are looking for an organised candidate to assist the smooth running of the Hair and Beauty department. Responsibilities will include providing technical support to staff and students and setting-up the classrooms as required. Experience in the industry would be advantageous.

## Information and Guidance Triage

**Ref: P0131**

**Salary: £15,453 - £17,243 per annum Medway**

We are looking to recruit a candidate to assist with the smooth running of the Information, Advice and Guidance department. The ideal candidate will have experience of working within a busy environment and will have excellent organisational skills. Duties will include providing a general enquiry service as part of the front of house team.

## Hourly Paid Facilitators

**Ref: SE560**

**Hourly Rate: £8.96 - £11.26 (dependent on qualifications and experience) Medway**

We are looking to recruit sessional facilitators to join our successful CAST Team, working with students who have learning difficulties/disabilities. The ideal candidates will have experience of working with young people and are able to offer hours to suit the College timetables.

**CLOSING DATE: Friday 16 July 2010**

MidKent College is working in partnership with RBLI Employment Solutions to support individuals who have a disability or health condition in the application, interview and employment with the college. If you would like any further information regarding RBLI, or require assistance with your application process then please contact RBLI on 0800 783 1144 or visit their website [www.rbli.co.uk](http://www.rbli.co.uk) for information, advice and guidance.

The College is committed to safeguarding and promoting the welfare of children and young people and expects all staff and volunteers to share this commitment. Any offer of employment is subject to a Criminal Records Bureau check in accordance with the College procedure.

Application forms and further details are available from [www.midkent.ac.uk](http://www.midkent.ac.uk). Alternatively, please e-mail [job.applications@midkent.ac.uk](mailto:job.applications@midkent.ac.uk). For individuals without access to e-mail or the internet please call the HR department on 01634 383102 (24 hour answer machine). In all communication with the College please quote the appropriate job title and reference number.

**MidKent College is an equal opportunities employer**



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in this  
section



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Due to the expansion of our busy workshop, we require a **Fully Qualified MOT Tester** to join our friendly team within a privately owned Ford dealership located in Herne Bay.

Current MOT qualification and full driving licence required.

Main duties will include MOT testing and basic vehicle repairs on all makes and models of class 4 vehicles. You must be able to work off your own initiative and as part of a small team.

The successful candidate will receive excellent rates of pay and a working week of 40 hours Monday to Friday, every other Saturday morning at overtime rate and a great working environment.

To apply, please e-mail your CV to [carole@countygargeford.co.uk](mailto:carole@countygargeford.co.uk) or alternatively send your CV to:

**Carole Fowler, County Garage (Sales) Ltd  
7-15 Sea Street, Herne Bay, CT6 8SP**

The closing date for applicants is 21st July 2010

**THE SPENCER WING**

The Spencer Wing is the independently owned and managed 22 bed private hospital situated on the QEOM Hospital site.

The continuing growth of our business has resulted in vacancies for the following staff:

### Healthcare Assistant

**Full-time position**

Qualifications: Evidence of healthcare experience  
GCSE English / or equivalent

*To discuss these opportunities or to arrange an informal visit, please contact*

**Vicky Smith or Mary Guarnieri – 01843 234555 Ext: 62207**

*For job description and application form please contact:*

**Jo Edwards, East Kent Medical Services Ltd**  
The Spencer Wing, QEOM Hospital  
Ramsgate Road, Margate, Kent CT9 4BG  
Telephone: 01843 234556 Fax: 01843 296333  
E-mail: [jo.edwards@thespencerwing.com](mailto:jo.edwards@thespencerwing.com)

The Spencer Wing is an equal opportunity employer

*This position is subject to a Criminal Records Bureau Disclosure check*

INVESTOR IN PEOPLE

**The Folkestone Academy**

Required for September 2010

### HOUSE PASTORAL MANAGER

*Kent Scheme band 7 point 20 (within the range of 20 – 24)*  
*Full time, permanent, 43 hours per week*  
*Term time only plus 2 INSET days (which equates to £20,063)*

An exciting opportunity has arisen for a dynamic, enthusiastic and skilled pastoral manager to join our successful team of House Pastoral Managers. Pastoral Care and Guidance at the Academy are delivered through our eight unique Houses. The House Pastoral Manager plays a pivotal role in supporting the welfare and care of the students in the House, working closely with the Head of House and as part of the wider team of Pastoral Managers. In addition, House Pastoral Managers undertake supervision and security duties on a rota basis.

We seek to appoint a Pastoral Manager who will share our dedication and commitment to positive discipline, care & guidance of young people and who will build strong working relationships with students and their families.

Full details and an application form are available from our website:  
**[www.folkestoneacademy.com](http://www.folkestoneacademy.com)** Alternatively contact Sally Taylor on 01303 842400 or via email: [sally.taylor@folkestoneacademy.com](mailto:sally.taylor@folkestoneacademy.com)

**Closing date: Thursday 15th July at 12.00 pm**

*The Folkestone Academy is committed to the safeguarding of children and promoting the welfare of children and young people and expects all staff and volunteers to share this commitment. This post is subject to an enhanced CRB check. The Folkestone Academy is an equal opportunities employer.*

The Folkestone Academy, Academy Lane,  
Folkestone, Kent CT19 5FP • Tel: 01303 842400  
Email: [admin@folkestoneacademy.com](mailto:admin@folkestoneacademy.com)

**CPL Aromas Ltd**

## Formulation Management Administrator



Established in 1971 CPL Aromas is the UK's leading independent multicultural fragrance house. Operating from seventeen key locations worldwide and serving over 100 countries it is ranked 10th in the sector's global league.

Due to growth within the company we are looking to recruit an FM Administrator to work at our manufacturing facility in Brixworth (10 miles north of Northampton). The FM department provides a key coordinating role between the manufacturing, purchasing, perfumery and regulatory teams; in an increasingly changing and challenging market its role is to ensure we fulfill customer demands whilst maintaining operational and inventory efficiency.

Reporting to the FM manager and following a training period your role will be to manage the day to day running of the department.

With a background in either quality control or perfumery you will have a well developed sense of smell, be familiar with perfumery raw materials and fragrance creation and possess the ability to think creatively and enjoy problem solving.

For the right candidate we offer a competitive salary and relocation package together with a bonus scheme and 25 days annual leave.

A complete Job specification can be found on our website [www.cplaromas.com](http://www.cplaromas.com) or can be requested by telephone on **01604 882 100**

If you are interested in finding out more about CPL then please send CV with covering letter to [phil.bowling@cplaromas.com](mailto:phil.bowling@cplaromas.com) or complete the application form online at the above web address.



KCA is an expanding and vibrant organisation providing a wide range of high quality and innovative specialist services in the drug, alcohol and mental health sectors.

## Community Drug Worker Substance Misusing Parents Project

**£26,276 - £29,236 + essential car user allowance of up to £1,239 per annum • 37 hours per week • Based Swale**

You will be part of a project providing specialist treatment to parents with drug or alcohol problems, who have been referred to Swale Children's Social Services, and whose substance use is impacting on the care of their children.

You will work closely with social workers to implement a joint package of care to families. This includes making home visits, attending case conferences and core group meetings.

With excellent assessment and intervention skills, you will help service users make significant changes to their substance use. Experience of working in partnership with other agencies is desirable. A background and qualification in substance misuse, nursing, counselling, social work or another relevant profession is essential.

If you would like to discuss this post further, please contact Sue Hamilton at shamilton@kca.org.uk or on 01843 298355 ext 217. Ref: 681.

Closing date: 26 July 2010 at 5.00pm.  
Interview date: 6 August 2010.

## Family Support Workers

**2 posts • Fixed term until 31 March 2011**

**£22,958 - £29,236**

**37 hours per week • 1 post in Gravesham and 1 post in Swale**

KCA Horizon drug treatment programmes offer intensive key working, group work and assistance and support in accessing opportunities in education, employment and voluntary work, to those wishing to address their substance misuse and make positive changes to their lifestyle.

You will be part of a community team whose aim is to improve the quality of treatment, in order to maximize the benefit to individuals' families and the local community. As a family support worker within the Horizon pilot project, you will be responsible for addressing the impact that substance misuse has on the family, including parenting and involving families and significant others in the care of service users.

You will need a professional qualification in a relevant discipline and a high level of experience working with families and the drug and alcohol field. Please quote reference number 682 (Gravesham post) and 683 (Swale post).

Closing date: 26 July 2010.  
Interview date for both posts : 5 August 2010.

## Finance Office Assistant

**£15,039 - £16,830 pro rata per annum  
30 hours per week • Based Faversham**

As part of our busy finance team, you will undertake the daily administration duties and assist in the operation and maintenance of the purchase ledger, sales ledger and payroll. You will also provide back-up support for team members as required. Training will be provided.

You will need to have good keyboard skills, be numerate and fully computer literate. Previous experience of working in a finance office and knowledge of Microsoft Office and Dynamics Great Plains is desirable but not essential. You will need to be able to respond to people in a professional manner and have good communication skills.

For an informal discussion regarding the role, please contact Ann Colyer, Finance Office Manager, on 01795 590795. Ref: 684.

Closing date: 23 July 2010.  
Interview date: 11 August 2010.

Application forms and job descriptions for all roles can be downloaded from [www.kca.org.uk](http://www.kca.org.uk). You can also email recruitment@kca.org.uk or call 01795 590795 selecting option three. Please quote the relevant reference number.

KCA (UK) is committed to the principles of equality of opportunity for all and welcomes applications from people with experience of substance use or who have had previous problems with substance misuse. Charity No: 292824

[www.kca.org.uk](http://www.kca.org.uk)

Progressive, Responsive, Effective



## 10 x LGV 1 Drivers PM / NTS

### 6 MTH CONTRACT

**£550 p/wk Holiday & mileage allowance**

Due to continued growth Mainstream, Kent's leading driving agency, need 10 pm/nt LGV 1 Drivers to work Thursday to Monday shifts. The contract is for a fixed 6 month period ending in January 2011.

The work will involve primarily supermarkets based in Aylesford and Snodland. £550 p/wk is guaranteed + overtime possible. Holiday is accrued as you go so 14 days most likely. Interviews will be held in Sittingbourne but positions will be subject to the passing of a driving assessment. 1 years min experience and no more than 6 points on licence.

Call Jamie or Graham now on 01795 418100 (agy)

## Quantity Surveying Manager

*Required to take over the running of an existing Quantity Surveying office.*

*All candidates must be educated to HND/HNC Building Studies or equivalent and come from an Engineering/Construction background with a proven track record in Quantity Surveying.*

*Applicants must be commercially aware in dealing with sub-contract payments, interim monthly accounts, re-measurement, controlling contracts to budgetary requirements and final accounting.*

Please apply in writing to Mr N Piper,  
Piper Double Glazing Limited,  
140 Newington Road, Ramsgate, Kent CT12 6PP

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Forward thinking  
business advice

### ASSISTANT BOOK-KEEPER

Burgess Hodgson is a leading firm of Chartered Accountants and business advisors in the South East. The practice has developed a strong reputation for training and developing individuals across a range of disciplines.

We are looking for an assistant book-keeper based in our Canterbury head office. Applicants should have a minimum of AAT Intermediate level and experience of working with Sage 50 accounts software.

### TRAINEE CHARTERED ACCOUNTANTS

Burgess Hodgson is a leading firm of Chartered Accountants and business advisors in the South East. The practice has developed a strong reputation for training and developing individuals across a range of disciplines.

We are now recruiting for a number of trainee Chartered Accountants. Minimum requirements are a good degree, preferably in mathematics-based or business-related subjects, and/or three A Levels (grades A-B).

This is an excellent opportunity to develop your skills in a challenging, rewarding, and often inspiring environment.

Please apply in writing with CV to:

Barry Ryan, Burgess Hodgson, Camburgh House,  
27 New Dover Road, Canterbury, CT1 3DN

[www.burgesshodgson.co.uk](http://www.burgesshodgson.co.uk)

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## CRICKET

BY TOM HOWARD

## Kent League Division One

## Ashford Town 1st XI v Sibton Park 1st XI

SIBTON Park are just five points adrift of Division One leaders Blackheath following Saturday's four-wicket win at Ashford Town.

Town chose to bat first and it proved to be the right decision early on as skipper Liam Tegg continues to impress with the bat. He hit 83 from 92 balls to put Ashford in a strong position.

Once George Leadbetter found a way through Tegg's defences the innings began to wobble. Gary Sutton tried to steady the ship with a knock of 39 but wickets continued to fall around him. Leadbetter struck three more times to dismiss Sam Kennett (2), Jason Boulter (0) and Alex Boatfield (6).

Steve Rowe mopped up the final three batsmen which left Ashford 175 all out.

Tim Bishop (38) and Andy Allon (32) gave Sibton a solid platform to attack but they were not without their own troubles. Captain Steve Hobbs went for a duck and he was swiftly followed by Ben Allon (1).

However, it was Leadbetter who spearheaded the recovery with a fine 58 to add to his four wickets claimed earlier in the day. Batting alongside Rowe, the pair guided Sibton to victory in the 51st over.

Sibton have the chance to move to the top of the division when they host Canterbury this Saturday.

# Sibton put on top display to move into second spot



AT THE CREASE: Sibton's batsmen produced a solid display against Ashford Town to move the club into second spot in the table at the weekend

## SCORE CARD

## Ashford Town 1st XI

	Runs
Simon Taylor lbw b Allon	21
Liam Tegg ct Bishop b Leadbetter	83
Luke Reeves ct Bishop b Meers	7
Kyle McAllister run out	3
Gary Sutton not out	39
Sam Kennett b Leadbetter	2
Jason Boulter ct Wren b Leadbetter	0
Alex Boatfield ct Payne b Leadbetter	6
Ben Ealham ct Hobbs b Rowe	7
Shane Beech b Rowe	0
David Foal b Rowe	0
Extras (1b 5lb 1w)	7
Total (all out, 47 overs)	175

Bowlers	O	M	R	W
Steven Rowe	9	1	28	3
Tim Smith	3	0	35	0
Gareth Meers	7	1	23	1
Andy Allon	15	3	34	1
George Leadbetter	13	2	49	4

## Sibton Park 1st XI

	Runs
Tim Bishop b Taylor	38
Andy Allon ct Sutton b Tegg	32
Steve Hobbs ct Ealham b Tegg	0
Ben Allon ct Tegg b Taylor	1
George Leadbetter not out	58
Tom Payne ct McAllister b Boatfield	26
Martin Wren ct Sutton b Kennett	0
Steven Rowe not out	13
Tim Smith did not bat	
Gareth Meers did not bat	
Mark Dobson did not bat	
Extras (2b 2lb 1nb 5pr)	10
Total (6 wickets, 50.5 overs)	178

Bowlers	O	M	R	W
Simon Taylor	15	8	21	2
Sam Kennett	7	0	43	1
Liam Tegg	15	5	23	2
Ben Ealham	9	3	43	0
Alex Boatfield	4.5	0	39	1

## LOCAL CRICKET ROUND-UP

## KENT LEAGUE DIVISION ONE

## Blackheath 1st XI v Sandwich Town 1st XI

A CENTURY from Vishaul Singh helped Sandwich Town beat league leaders Blackheath by seven wickets.

The home side made an excellent start after winning the toss, with their top three batsmen all hitting half-centuries. But the middle order could not build on the solid foundation, with Alan Amos and Matthew van Poppel taking three wickets apiece.

After an uncertain start Sandwich rallied thanks to a stand worth 137 between Stuart Smith and Singh. The latter was still there at the finish, 112 not out, as Sandwich moved up to third place in the table.

## Blackheath 1st XI

	Runs
Zohib Sharif	66
Chris Willetts	60
Alex Senn	63
Stuart Fern	9
Jahid Ahmed	27
Paul Valkovics	20
Dipayan Paul	30
Ruel Brathwaite	2
Matt Shepherd	0
James Hands	0
Richard Woods	0
Extras (8b 2w)	10
Total (7 wickets, 50 overs)	237

Bowlers	O	M	R	W
Craig Spanton	7	2	39	1
Tom Chapman	7	0	19	0
Matthew van Poppel	15	1	60	3
Robert Goatham	4	0	23	0
Alan Amos	15	1	67	3
Vishaul Singh	2	0	21	0

## Sandwich Town 1st XI

	Runs
Craig Snell	17
David Scoggins	1
Stuart Smith	48
Vishaul Singh	112
Robert Goatham	26
Tom Chapman	13
John Ewart	0
Gavin Lawrence	0
Craig Spanton	0
Matthew van Poppel	0
Alan Amos	0
Extras (1b 6lb 15w)	22
Total (3 wickets, 46.5 overs)	239

Bowlers	O	M	R	W
Ruel Brathwaite	6	0	40	1
Paul Valkovics	6	1	25	0
Dipayan Paul	8	2	22	0
James Hands	10.5	0	60	1
Richard Woods	12	0	60	1
Jahid Ahmed	2	0	15	0
Chris Willetts	2	0	10	0

## KENT LEAGUE DIVISION TWO 2ND XI

## Folkestone 2nd XI v Gravesend 2nd XI

STUBBORN tail-end batting left Folkestone 2nds frustrated as they could only take a winning draw despite dominating Gravesend 2nds.

The home side steadily built a competitive score with a succession of healthy partnerships as their top order all made valuable contributions. Aided by an extras column which added 39 runs, they reached 278 for 7.

Nathan Smith and Dan Matcham took four wickets each to get Folkestone to the brink of victory, but somehow Gravesend hung on for the whole 50 overs to deny the home side.

## Folkestone 2nd XI

	Runs
Peter Turnbull	21
Nick Graham	44
Nathan Smith	48
Adam Hastlow	52
Anthony Stanley	50
Nathan Ingleston	9
Sahil Ghale	1
Laurence Ward	30
Dan Matcham	14
Biff Sharrock	0
Bradley Goodsell	0
Extras (29b 7lb 2w 1nb)	39
Total (7 wickets, 50 overs)	278

Bowlers	O	M	R	W
Luke Hermitage	10	3	51	1
Jason Allen	8	1	37	1
Simran Singh	3	0	26	0
Jamie Maguire	15	4	50	2
Suleman Hussain	7	0	45	1
Graham Stoneham	3	0	11	1
Arun Rana	4	0	22	1

## Gravesend 2nd XI

	Runs
Sam Kelleher	16
Graham Savill	22
Jason Allen	0
Geevan Binning	0
Graham Stoneham	7
Arun Rana	3
Suleman Hussain	16
Jamie Maguire	8
Simran Singh	0
James Blanchard	0
Luke Hermitage	0
Extras (1b 12lb 6w 4nb)	23
Total (9 wickets, 50 overs)	100

Bowlers	O	M	R	W
Dan Matcham	13	2	29	4
Bradley Goodsell	6	2	11	0
Adam Hastlow	10	4	18	0
Nathan Smith	15	6	21	4
Peter Turnbull	5	2	9	1
Nathan Ingleston	1	0	1	0

## KENT LEAGUE DIVISION ONE

## Whitstable 1st XI v Hythe 1st XI

A SUPERB spell of bowling from Andrew Maurice provided the spark for struggling Hythe to beat high-flying Whitstable by 22 runs.

The victory was set up by a series of decent contributions from Hythe's batsmen. They varied from Lochan Blunden's patient 51 to James Watson's spectacular 37 from 33 balls, helping the visitors to 269 for 9.

Whitstable were looking for a victory to improve their promotion credentials and began solidly. The game was changed by Maurice, who ripped out the hosts' middle order, taking 5 for 56 as Whitstable crumbled.

## Hythe CC - 1st XI

	Runs
Christopher Maurice	42
Lochan Blunden	51
Leon Morgan	35
James Watson	37
Jon Smith	5
Tim Pichowski	6
Daniel Patching	31
Sam Butler	11
Andrew Maurice	13
Jago Pearson	0
Jamie Hemphrey	13
Extras (4b 3lb 13w 5nb)	25
Total (9 wickets, 50 overs)	269

Bowlers	O	M	R	W
James Mills	10	0	55	0
Sean French	8	0	48	1
Amadou Ainscough	2	0	14	0
Max Campbell	10	1	44	2
Duncan Hardy	15	0	53	5
Josh Gould	5	0	48	1

## Whitstable 1st XI

	Runs
Max Campbell	26
Jake Guinan	31
Sam Denly	21
James Loader	57
David Draper	21
Sean French	6
Amadou Ainscough	4
James Mills	0
Tom Parker	17
Josh Gould	26
Duncan Hardy	5
Extras (6b 21w 6nb)	33
Total (all out, 49.3 overs)	247

Bowlers	O	M	R	W
Daniel Patching	13	1	64	1
Jamie Hemphrey	5.2	0	29	1
Lochan Blunden	15	0	54	2
Andrew Maurice	10.5	2	56	5
Jago Pearson	5	1	32	1
Leon Morgan	0.1	0	6	0

## KENT LEAGUE DIVISION FIVE

## Blackheath 3rd XI v Deal Victoria &amp; Barns Close 1st XI

JAMES Cuming produced a scintillating performance with the ball to set up a three-wicket victory which kept Deal Victoria top of Division Five.

Blackheath opted to bat after winning the toss but must have quickly regretted the decision as they slumped to 30 for 5. Cuming claimed three of the host's top batsmen and returned to demolish the tail, taking 6 for 43 as Blackheath were bowled out for just 125.

Deal's run chase contained some nervous moments, but they always had enough in reserve and Scott McNamara brought up the victory in the 22nd over.

## Blackheath 3rd XI

	Runs
Joe Kerridge	8
Joe Ryan	1
Simon Martin	49
Steve Turner	3
Hamish Purdey	0
Matthew Gill	0
Thomas Stewart	14
Mitu Ahmed	19
James Martin	16
Morgan Mahoney	2
Daniel Carter	0
Extras (2b 2lb 8w 1nb)	13
Total (all out, 36.5 overs)	125

Bowlers	O	M	R	W
Scott McNamara	6	0	18	2
James Cuming	9.5	0	43	6
Graham McNamara	10	1	38	0
Sam Killip	6	1	22	1
Ryan Taylor	1	1	0	0

## Deal Victoria &amp; Barns Close 1st XI

	Runs
Andrew Furness	35
Ben Smith	1
Austen Marsh	13
Shane Beu	23
Robbie Braman	0
Matthew Carley	27
Sam Killip	22
Scott McNamara	4
Ryan Taylor	0
Graham McNamara	0
James Cuming	0
Extras (1lb 2nb)	3
Total (7 wickets, 21.5 overs)	128

Bowlers	O	M	R	W
Daniel Carter	6	1	33	2
James Martin	9	2	51	3
Steve Turner	5	1	33	2
Morgan Mahoney	1.5	0	10	0



# Hayes closing in on filling the Whites' transfer gaps

## FOOTBALL

BY TOM HOWARD

MARTIN Hayes intends to complete the majority of his transfer business before Dover Athletic's friendly against Faversham Town on Saturday.

With pre-season well under way following last Saturday's 2-0 defeat against Colchester United, the Dover boss is keen to finalise his squad for the new season.

Several trialists turned out for the Whites against the League One side, including former Woking winger Luke Medley, Bristol Rovers striker Ben Hunt and ex-Welling United midfielder Sam Cutler.

Dean Hill featured in the second half as he hopes to earn a new deal at the club.

Last week, Hayes made his first signing since taking charge with the capture of central defender Rob Gillman on a one-year deal from fellow Conference South side Bromley.

The 26-year-old was a key part of the Lilywhites' defence last season and the Dover boss believes his arrival will significantly improve his defensive options. He was unavailable for Saturday's game.

Although pleased to have enticed Gillman to swap Hayes Lane for Crabble, he is hoping to add a few more signings before Saturday's trip



Picture: SIMON HARRIS



**ON THE LOOKOUT:** Whites boss Martin Hayes (left) ran his eye over trialists and familiar faces, including James Rogers, above, during Saturday's pre-season friendly against Colchester United

to Faversham Town's Salters Lane.

He said: "I'm pleased to have Rob join us as he was one of the first names on my list to try and sign when I arrived. I've worked with him at Bishop's Stortford and he is an ambitious player who wants to further his career."

"The next task for us now is to fill in the gaps elsewhere with a couple of wide players and two strikers and I hope to have most of the squad in place this week."

We had a squad of 20-22 come down for the game and I hope to speak to a few players

after the Colchester game."

However, Sammy Moore may be on his way out after taking up a trial offer at Conference side AFC Wimbledon.

The midfielder was offered a new contract by former manager Andy Hessenthaler, but Hayes put it on hold, preferring to see the midfielder in action first.

Hayes said: "I've heard a story saying Sammy is on trial. I haven't spoken to him since the first meeting with the players, but the door is still open for him here."

## FOOTBALL

# Life's a beach as Porter's squad gets into shape

SCOTT Porter's new-look Hythe Town side take to the field for the first time this pre-season when they travel to take on Lydd Town on Saturday.

Porter has been busy assembling his squad for the new Kent League which has seen strikers Gary Mickelborough, Brendon Cass and experienced defender Lee Shearer all join the club.

Town have completed several training sessions to prepare for the new season and Porter has been encouraged by what he has seen from his players.

**PLEASED:** Hythe Town boss Scott Porter

He said: "Pre-season has gone really well. We've had around 18-20 players turn up for every session and some have been doing work on their own during the summer, so we are looking in good shape."

"We've been working on fitness and doing a bit of beach running, which has gone down well. Being able to get all the players I wanted earlier this summer has meant we have been able to work as a squad during pre-season, which is good."

Porter said there could also be a couple of trialists turn up for the game.



Picture: GOR MURDO

# Scotland keen to learn his lesson

## GOLF

TOMORROW sees Zane Scotland tee off at his second Open Championship, 11 years after making his tournament debut at Carnoustie.

Scotland spent the weekend practicing his links game at Prince's Golf Club in Sandwich, where he is attached, ahead of the 150th Open at the home of golf.

After becoming the youngest player ever to qualify for the event in 1999, Scotland missed the cut and his career then came to a shuddering halt in 2003, when he badly injured his neck in a car crash.

Rehabilitation saw him rediscover his best form in 2007 but a serious wrist injury saw him lose his Tour card and he now hopes to

start a new, more positive chapter in his golfing career.

He said: "The first time I went to enjoy the experience. This time I want to enjoy it because I've played well."

"Like anyone, I'm putting a bit of pressure on myself to perform well. I'm competitive and want to put in a good showing."

"With what's happened to me I have to take these opportunities. The way I've looked at it is that you can only play with the cards you've been dealt. It's taught me to realise nothing's a given."

Another of the area's clubs will have good reason to watch the tournament closely.

Steven Tiley, who plays at Royal Cinque Ports in Deal, also came through qualifying to take his place alongside the world's best players in Fife.



**OPEN CHANCE:** Zane Scotland is making up for lost time

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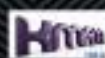
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